

by **Mr. Um Seiha**Deputy Director General,
General Department of Taxation, Cambodia

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Outline

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I - Cambodia Macroeconomic Performing in 2011

Population

14 Millions

GDP Growth

6.7%-7%

Nominal GDP in 2010

11,458 Millions of US\$

Exchange Rate (Riel per \$)

4,100 Riels/\$

Inflation (annual

(annual average)

Revenue (% GDP)

15.4%

of which: domestic revenue

12.1%

5.7%

of which: Tax revenue

10.1%

Expenditure (% GDP)

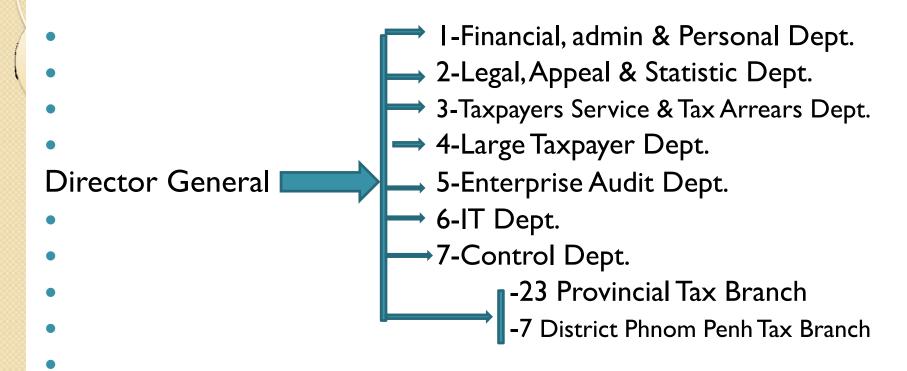
18.2%

Public External Debt(in Million of \$)3,790

(in % GDP)

28,9%

2-Organization Structure of GDT



- -Number of Taxpayers: Total 71,983 taxpayers on which 18,978 self-assessment taxpayers, and 53,005 estimated regime taxpayers.
- -Number of Tax Official: 1,290

3- Background of Cambodia Tax Reform

Character of Cambodia Tax Reform:

- I-Increased Tax Revenue
- 2- Broadened Tax Base
- 3- Reduced Tax Rate
- 4- Introduced New Tax
- 6- Equity: Horizontal and Vertical Equity
- 7- Efficiency: Reduce Administration and Compliant cost.
- 5- Changed Rules and Procedures

3-Background of Tax Reform(con't)

I- Pre-Reform 1982-1993→Pure Estimated Regime (Official-Assessment); Tax official calculate the estimated profit and compromise with taxpayers, collection of taxes, & payment.

2- Reform 1994-1996

Introduced Self-Assessment system; Taxpayers file tax return & make tax payment themselves.

3-Tax Reform 1997 To Present

■ Introduced Law on Taxation in 1997: profit tax, salary tax, VAT, excise tax, withholding tax, and administrative rules and procedures.

4-Summary of Cambodia Tax System

I - Salary Tax

0%-20%

(in 1997)

• 2- Profit Tax

30% for mining; 20% for legal person, 2% for insurance.

3-VAT

10%, 0% for export. (in 1999)

 4- Excise Tax 10% for tobacco; 20% for brewery; 10% air transportation; Telephone 3%

5- Rental Tax

10%

6- Stamp Tax

4% (in 1995)

7- Accommodation Tax 2% (in 2006)

7- Unused Land Tax 2% (in 1997)

8- Immovable Property Tax
 0.1% (in 2011)



- Rent 10%

- Interest 0% from bank,

15% other than bank,

4%, 6% for saving account bank pay

- Service 15%

- Fringe Benefit 20%

10-Withholding Tax on Non-Resident:

-Interest, Dividend, Royalty, Management & Technical Services 14%

- Salary of Non Resident 20%

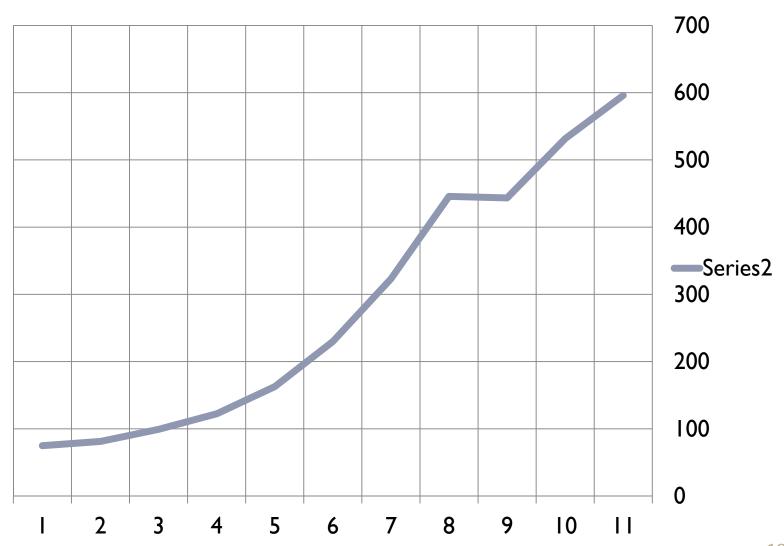


- Exemption Period: Trigger Period + 3 Year Tax Holiday + Priority Period (from I-3 years)
 or Select 40% of Special Depreciation
- Exemption of Minimum Tax (1% of Annual Turnover)
- Exemption of Import & Export Duty

12-Tax Incentive 3 years on Security Market: (2011)

- 10% Reduction of Taxable Profit
- 50% Reduction of Withholding Tax on Interest,
 Dividend,

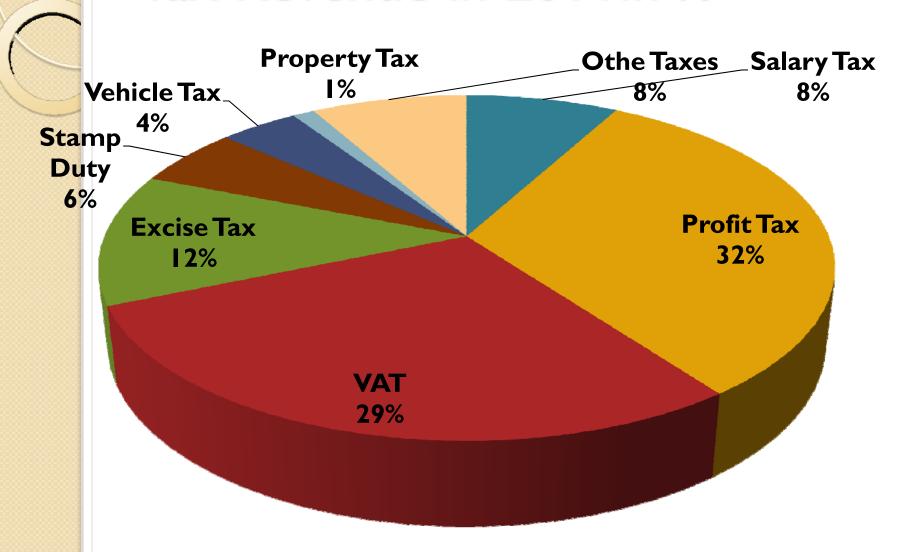
5- Tax Revenue of GDT Tax Revenue Trend from 2001-2011 in US\$



Tax Revenue in % of GDP 2008-2011

	2008	2009	2010	2011
Total Tax Revenue	10.7%	9.8%	10.2%	10.1%
- Direct Tax (Profit, Salary, Rental Tax)	1.6%	1.7%	1.7%	1.8%
- Indirect Tax (VAT, Turnover, Excise)	8.5%	7.5%	8.0%	7.7%
Of which:Trade Tax (Import & Export duty)	2.6%	2.2%	2.3%	2.1%
- Provincial Tax (Stamp, property, vehicle, patent, accommodation, public lighting, unused land)	0.6%	0.6%	0.5%	0.6%

Tax Revenue in 2011 in %



6- Issues of Tax Revenue Reform

- I-Tax Policy Issues:
- I-Low Tax Revenue % GDP: 10.1% in 2011
- 2-Petroleum Regulation: No clear regulation on definition and deduction (exploration, development expenditure), loss carry forward, decommissioning cost.
- 3-International Tax Issues: no agreement with other countries b/c many reforms in the same times and limit capacity of staffs
- 4-Transfer Pricing: no transfer guideline rules for international and domestic transaction.
- 5-Interest -free loan: growth of borrowing interest with free loan from related parted and non related party that concern on evasion of withholding tax on interest.
- 6-Thin Capitalization: 50% annual deduction, unlimited.



6- Issues of Tax Revenue Reform (Con't)

- 7-Immovable Property Tax: concerning the valuation of property, low rate 0.1%, many exemption.
- 8-VAT:
- High VAT Threshold is very: 125,000\$ for supplying goods and 60,000\$ for services
- Exemption VAT on Electricity sale
- No definition on Primary Financial Service for VAT exemption
- No clear rules for VAT on Leasing, including withhold tax on interest, depreciate, VAT payment.
- 9-Excise Tax: apply ad valerom tax (rate) on tobacco, brewery, petroleum. Low tax rate on luxury goods such as tobacco 10%. and Diesel 4,35%.



- I-Taxpayer Service: limited capacity of staff and budget to help taxpayer to understand their tax obligations: Seminar, TV, radio, ...
- **2-Tax Audit:** insufficient intelligent/risk assessment, audit case selection, audit plan, execution to deter non-compliance. Lack tax auditors skills, information to support audit, develop risk strategic.
- **3-Tax Arrears:** large tax arrears around 50% of total tax revenue in 2011.5% of the opening balance was collected in 2011. No real legal action for bring unpaid taxpayers to court.
- 4- Human Resource: around 50-70 tax officials retire every year, limit capacity of officials. Resources allocated to develop new policy and other special project work.
- **5- Information Technology (IT):** No electronic filing. Insufficient information for risk assessment. lack of equipments and skill IT expert to support tax filing, payment, audit, tax arrears,
- **6- Good Governance:** low salary of tax official.

7- Further Tax Reform

- I Short-Term on Tax Policy Reform:
- **-Petroleum Regulation:** Change law to determine tax obligation definition and deduction, loss carry forward, decommissioning cost.
- 2-International Tax Issues: Negotiation DTA with technical assistant and increase skill of staffs
- 3-Transfer Pricing: Develop base on OECD guideline and develop capacity to administer the rules.
- **4-Interest -free loan:** regulate by allowing interest free loan from related parted, but non related party apply withholding tax or subsidy
- 5-Thin Capitalization: Change base on debt to equity ratio.
- 6- Property Tax: Revalue property at least 5 years with indexation.
- 7-VAT Reform: Reducing VAT Threshold, eliminate exemption VAT on Electricity sale. Leasing: no withhold tax, lessor pay VAT.
- 8- Reforming Excise Tax: Replace ad valerom tax on tobacco, beer, petroleum to specific tax with indexation. Increase tax rate on tobacco from 10% to 20% or 30%, Diesel from 4,35% to 33,3%.

7- Further Tax Reform (Con't)

2- Short Term on Tax Administration Reform:

- I Taxpayer Service: Seminar, response letter, TV, radio, leaflet, guideline.
- **2-Tax Audit:** strengthen risk assessment, audit case selection, audit plan, tax auditors skills, and increase tax auditors, information to support audit, develop risk strategic.
- 3- Tax Arrears: legal action: made public taxpayer's name in newspaper, bring unpaid taxpayers to court. Determine old debt is collectible and, if not, writing it off as uncollectable.
- 4- Capacity of Tax Official: increase more staffs and training.
- **5- Information Technology (IT)**: Electronic filing, equipments, support operation: for tax filing, payment, audit, tax arrears.
- **6- Good Governance:** Set up Code of Conduct, increasing salary or bonus with penalize.

7- Further Tax Reform (Con't)

2- Medium Term Tax Reform:

- I- Tax Incentive Reform:
 - Eliminate all tax exemption and replace with accelerated depreciation
 - Set up tax expenditure statement.
 - Eliminate exemption of profit tax and withholding tax on Security Market.
- 2- Tax on Salary: Reduce the rate schedule five rates 0%, 5%, 10%, 15% 20% to three rates: 0%, 10%, 20
- **3- Preparing Introducing Personal Income Tax:** (annual PIT filing) Training and mobilizing qualified personal. Taxpayer information campaign. Introduction of required IT system.
- **4-Tax Arrears:** Implement modern debt management strategic for highest risk cases and prevent the growth in arrears.
- 5- Information Technology (IT): More Electronic filing,
- 6- **Develop a reform strategy:** Organization structure staff and monitoring. Human recourse policy (recruitment, remuneration, retention, promotion, and staff performance).



Thank You