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## **Capital Account Liberalization and Inequality**

by Davide Furceri and Prakash Loungani

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**I N T E R N A T I O N A L M O N E T A R Y F U N D**

**IMF Working Paper**

Research Department

**Capital Account Liberalization and Inequality<sup>1</sup>**

**Prepared by Davide Furceri and Prakash Loungani**

Authorized by Prakash Loungani

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**Abstract**

This paper examines the distributional impact of capital account liberalization. Using panel data for 149 countries from 1970 to 2010, we find that, on average, capital account liberalization reforms increase inequality and reduce the labor share of income in the short and medium term. We also find that the level of financial development and the occurrence of crises play a key role in shaping the response of inequality to capital account liberalization reforms.

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**Abstract.....2**

**I. Introduction .....4**

**II. Data and trends.....6**

**III. The effect of capital account liberalization reforms on inequality .....7**

    A. Methodology .....7

    B. Results .....8

    C. Robustness checks.....9

**IV. Mechanisms.....11**

**V. Conclusions and policy implications .....14**

**References .....16**

**Figures**

Figure 1. Income inequality within income groups (1985-2005) .....19

Figure 2. Capital account openness within income groups (1970-2010).....19

Figure 3. The evolution of inequality before and after capital account liberalizations .....19

Figure 4. The effect of capital account liberalization on inequality (1970-2010), OLS.....20

Figure 5. The effect of capital account liberalization on inequality (1970-2010),  
Depth of liberalization .....20

Figure 6. The effect of capital account restriction on inequality (1970-2010) .....21

Figure 7. The effect of capital account liberalization on inequality (1970-2010),  
WLS .....21

Figure 8. The effect of capital account liberalization on inequality (1970-2010),  
different lags .....21

Figure 9. The effect of capital account liberalization on inequality (1970-2010),  
Quinn and Toyoda measure of capital account openness .....22

Figure 10. The effect of capital account liberalization on inequality, additional controls .....22

Figure 11. The effect of capital account liberalization on inequality across income groups.....22

Figure 12. The effect of capital account liberalization on inequality,  
the role of financial institutions .....23

Figure 13. The effect of capital account liberalization on inequality,  
the role of financial crises .....24

Figure 14. The effect of capital account liberalization on the labor share (1970-2010).....24

**Tables**

Table 1. Descriptive statistics by income groups.....25

Table 2. Number of capital account liberalization reforms .....25

Table 3. The effect of capital account liberalization on inequality (1970-2010), OLS .....26

## I. INTRODUCTION

Income inequality has been on the rise in many countries over the past three decades. For instance, the average Gini coefficient for countries in different income groups shows a rise since the late-1980s in high-income and middle-income economies (Figure 1). In particular, a significant rise in inequality took place at the beginning of the 1990s. While inequality has kept on rising in high-income countries since that time, it has stabilized or decreased, on average, in the other income groups.

The past three decades have also been associated with greater openness in global financial markets. There has been a steady decline in the number of restrictions that countries impose on cross-border financial transactions. An index of capital account openness shows an increase, on average, in all income groups, with a particularly significant rise occurring at the beginning of the 1990s (Figure 2).

This paper studies whether the increase in global financial integration is behind some of the increase in inequality. While there is a vast literature on the effects of capital account liberalization on growth (Henry, 2007 and references cited therein) and on the effects of trade globalization on inequality (Helpman et al. 2010, 2012, and references cited therein), there are only a few studies that analyze the relation between financial globalization and inequality. This is surprising because there are various channels through which capital account liberalization can affect inequality (Claessens and Perotti, 2009).

A first channel is through the impact of liberalization on risk-sharing. In theory, financial openness should foster international risk-sharing and domestic consumption smoothing (Kose et al. 2009). In practice, the strength of financial institutions may play a crucial role in determining the extent to which this takes place. In countries with strong financial institutions, financial globalization may reduce inequality by allowing better consumption smoothing and lower volatility. But where financial institutions are weak and access to credit is not inclusive, liberalization may bias financial access in favor of those well-off and therefore increase inequality.

A second channel is through the effect of liberalization on the likelihood of financial crises. On the one hand, financial crises may reduce inequality as bankruptcies and falling asset prices may have greater impact on those who are better off. On the other hand, financial crises associated with long-lasting recessions may disproportionately hurt the poor (Atkinson and Morelli, 2011; Agnello and Sousa, 2012).

A third channel is through increased foreign direct investment (FDI) in the host economy. Since capital and skilled labor tend to be complements (Cragg and Epelbaum, 1996), opening the capital account can increase the demand for skilled labor compared to unskilled labor, leading to higher wage inequality. Moreover, highly skill-intensive inward FDI for a less developed country may be relatively low skill-intensive outward FDI for advanced economies. Therefore, an increase in FDI from advanced to developing countries could increase the relative demand for skilled labor in both countries, increasing inequality in both advanced and developing economies.

Finally, capital account openness may affect the distribution of income through its effect on the labor share of income. In the context of a bargaining game between labor and capital, if capital account liberalization represents a credible threat to reallocate production abroad, it may lead to an increase in the profit-wage ratio and to a decrease in the labor share of income (Harrison, 2002).

This paper contributes to the empirical literature on the effects of financial globalization on inequality, by examining the distributional consequences of capital account liberalization for a large (unbalanced) panel of 149 countries from 1970 to 2010. The main contribution of the paper is to provide robust evidence of the effects of capital account liberalization on inequality using a large panel dataset comprising advanced, emerging and low-income economies, while the focus of previous papers has been largely on within-country experience (Larrain, 2015) or on a more limited set of countries (Das and Mohapatra, 2003). In addition, we provide empirical evidence of some of the mechanisms—such as the extent of financial development, the occurrence of financial crises, and the impact on labor shares—through which capital account liberalization may affect inequality.<sup>2</sup>

The key findings of the paper are as follows. Capital account liberalization reforms are associated with a statistically significant and persistent increase in inequality. In particular, we find that capital account liberalization reforms have typically increased the Gini coefficient by about 0.8 percent in the very short term (1 year after the occurrence of a liberalization reform) and by about 1.4 percent in the medium term (5 years after). In addition, we find that the level of financial development and the occurrence of crises play a key role in shaping the response of inequality to financial globalization reforms. In particular, we find that capital account liberalization reforms lead to larger increases in inequality in countries with a weak level of financial institutions and when they are followed by episodes of financial crises. We also find evidence that an important channel through which capital account liberalization episodes affect the distribution of income is by reducing the labor share of income. The results are robust to different sets of controls, different estimation techniques, alternate measures of capital account openness, and endogeneity checks.

The rest of the paper is organized as follows. The next section describes the data and descriptive statistics of the evolution of inequality and capital account openness. Section III analyzes the effect of capital account openness on inequality and provides some robustness checks. Section IV empirically identifies some of the mechanisms through which capital account liberalization may affect inequality. Section V concludes summarizing the main findings and discussing policy implications.

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<sup>2</sup> Since we do not have a direct measure of capital account liberalization reforms concerning only FDI inflows we cannot test the role of these types of reforms on wage inequality. Moreover, at the macro level it is difficult to differentiate the effect of FDI inflows from that associated to portfolio and debt flows given the high correlations between these flows, and a careful analysis would require using sector level data (as used in Larrain, 2015) which are not available for the great majority of emerging and developing economies.

## II. DATA AND TRENDS

We use data for Gini coefficients from by the Standardized World Income Inequality Database (SWIID), which combines information from the United Nations World Income Database (UNWIDER) and the Luxembourg Income Study (LIS). It provides comparable estimates of Gini indices (and associated standard deviations) of gross income inequality for 173 countries for as many years as possible from 1960 to 2010.<sup>3</sup>

Gini coefficients are theoretically bounded between 0 (each reference unit receives an equal share of income) and 100 (a single reference unit receives all income while all the others receive nothing). In our sample they range from 18 to 78, with higher levels of inequality typically recorded for low and middle-income countries (Table 1).

The measure of financial globalization used in this paper is based on a *de jure* indicator of capital account restrictions. While it has been argued that *de jure* measures are noisy indicators of the true degree of openness of the capital account, they have the advantage of being less sensitive to reverse causality issues in panel regressions (Collins, 2007). Data for capital account openness are taken from the Chinn and Ito (2008) database. While alternative *de jure* measures of capital account openness have been proposed in the literature (e.g. Quinn, 1997; Quinn and Toyoda, 2008), the Chinn and Ito index (Kaopen) provides the largest country and time period coverage.<sup>4</sup> The index measures a country's degree of capital account openness based on the binary dummy variables that codify the tabulation of restrictions on cross-border financial transactions reported in the IMF's *Annual Report on Exchange Arrangements and Exchange Restrictions (AREAER)* database.<sup>5</sup> The index is available for an unbalanced panel of 182 countries from 1970 to 2010, and it ranges from -1.856 (more restricted capital account) to 2.456 (less restricted). The score of the capital account openness index varies greatly across income groups, with higher restrictions typically recorded in low-income and lower-middle income countries (Table 1).

In summary, two stylized facts emerge from this descriptive evidence. First, income inequality has increased in almost all income groups during the last two decades, but more persistently in high income countries. Second, capital account openness has increased in all income groups, with most of the increase in capital account openness occurring during the 1990s. Incidentally, the largest increase in income inequality seems to have taken place also during this period.

### *Inequality before and after capital account liberalizations*

Examining the behavior of inequality before and after the removal of restrictions on the capital account requires information about the date on which the restrictions were lifted. Unfortunately information on such dates is not easily obtainable for a large set of countries, as

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<sup>3</sup> See Solt (2009) for details on the methodology.

<sup>4</sup> While Kaopen is used as a baseline, alternative measures of capital account openness are also considered as a robustness check (see Section III).

<sup>5</sup> See Chinn and Ito (2008) for details on the methodology.

ideally one would require information about the dates on which the capital account has been liberalized by policy decree (legislative change). In order to overcome this problem, and to indirectly infer the official liberalization date, we identify capital account liberalization episodes by assuming that a liberalization takes place when, for a given country at a given time, the annual change in the Kaopen indicator exceeds by two standard deviations the average annual change over all observations (i.e. exceeds 0.76).<sup>6</sup> This criterion identifies 224 episodes of liberalization, with the majority of them occurring during the last two decades (Table 2). In particular, the largest number of episodes seems to have occurred around the 1990s (which is consistent with the description of the evolution of the Kaopen indicator documented in the previous section) and among middle-income countries.

Looking at the change in the Gini coefficient before and after the beginning of these liberalization episodes (Figure 3) suggests that capital account liberalization episodes, on average, have been typically associated with an increase of the Gini of about 0.8 percentage point (2 percent) in the short term (in the year after the occurrence of a liberalization episode) and of about 1.2 percentage points (2 ½ percent) in the medium term (5 years after the occurrence of a liberalization episode). The next section checks whether this descriptive evidence holds up to more formal tests.

### III. THE EFFECT OF CAPITAL ACCOUNT LIBERALIZATION REFORMS ON INEQUALITY

#### A. Methodology

The methodology used in this paper to assess the impact of capital account liberalization reforms on inequality follows Cerra and Saxena (2008) and Romer and Romer (2010), among others. This approach is particularly suited to assess the dynamic response of the variable of interest in the aftermath of a shock (a capital account liberalization episode in our case). The methodology consists of estimating a univariate autoregressive inequality equation and deriving the associated impulse response functions:

$$g_{it} = a_i + \gamma_t + \sum_{j=1}^l \beta_j g_{i,t-j} + \sum_{j=0}^l \delta_j D_{i,t-j} + \sum_{j=1}^l \vartheta_j X_{i,t-j} + \varepsilon_{it} \quad (1)$$

where  $g$  is the annual change in the (log of the) Gini coefficient;  $D$  is a dummy variable which is equal to 1 at the start of a capital account liberalization episode and zero otherwise;  $a_i$  are country fixed effects included to control for unobserved cross-country heterogeneity of inequality and also to control for the fact that in some countries inequality is measured using income data while in other countries using consumption data;  $\gamma_t$  are time fixed effects to control for global shocks.

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<sup>6</sup> A similar strategy has been followed in previous papers to identify episodes of stock market liberalizations (Henry, 2007) and labor and product market reforms (Bernal-Verdugo et al. 2013 and Bouis et al. 2012).

We include lagged inequality growth to control for the normal dynamics of inequality. In addition, since the variables affecting inequality in the short term are typically serially correlated, it also helps to control for various factors that may influence inequality.

Finally, since several types of economic reforms are often implemented simultaneously—this is particularly the case for current and capital account reforms—, we include a set of other structural reform variables ( $X$ ) to distinguish the effect of capital account liberalization episodes from others. Specifically, the set of reform variables included as controls are: (i) current account reforms, defined as an episode where the annual change of the Quinn and Toyoda (2008) measure of current account openness exceeds by two standard deviations the average annual change over all observations; and (ii) regulation reforms, defined as an episode where the annual change of the EFW's composite measure of credit, product and labor market regulation exceeds by two standard deviations the average annual change over all observations.<sup>7</sup>

Equation (1) is estimated using OLS on an unbalanced panel of annual observations from 1970 to 2010 for 149 advanced and developing economies. While the presence of a lagged dependent variable and country fixed effects may in principle bias the estimation of  $\delta_j$  and  $\beta_j$  in small samples (Nickell (1981)), the length of the time dimension mitigates this concern.<sup>8</sup> The number of lags chosen is 2, but different lag lengths are tested as a robustness check (see next section).

Impulse response functions (IRFs) are obtained by simulating a shock in the capital account liberalization episode dummy. The shape of these response functions depends on the value of the  $\delta$  and  $\beta$  coefficients; For instance, the simultaneous response is  $\delta_0$ , the one-year ahead cumulative response is  $\delta_0 + (\delta_1 + \beta_0\delta_0)$ .

Since some of the observations of the dependent variable are based on estimates, the regression residuals can be thought of as having two components. The first component is sampling error (the difference between the true value of the dependent variable and its estimated value). The second component is the random shock that would have been obtained even if the dependent variable was observed directly as opposed to estimated. This would lead to an increase in the standard deviation of the estimates, which would lower the  $t$ -statistics. This means that any correction to the presence of this un-measurable error term will increase the significance of our estimates. As a further check, equation (1) is also been estimated with Weighted Least Squares (WLS). Specifically, the WLS estimator assumes that the errors  $\varepsilon_i$  in equation (1) are distributed as  $\varepsilon_i \sim N(0, \sigma^2/s_i)$ , where  $s_i$  are the estimated standard deviations of the Gini coefficient for each country  $i$  provided in the SWIID database, and  $\sigma^2$  is an unknown parameter that is estimated in the second-stage regression.

## B. Results

The results from estimating the impact of capital account liberalization reforms on inequality using equation (1) are presented in Figure 4 (see also Table 3 for the underlying

<sup>7</sup> Higher values of these indicators indicate more open and competitive markets.

<sup>8</sup> The finite sample bias is in the order of  $1/T$ , where  $T$  in our sample is 41.

estimated coefficients). The figure presents the estimated effect of capital account reforms and the associated 90 percent confidence bands (dotted lines). Capital account liberalization episodes have statistically significant and increasingly long-lasting effects on income inequality. In particular, the estimates suggest that capital account liberalization reforms have typically increased the Gini index by about 0.8 percent in the very short term—1 year after the occurrence of the reform episode—and by about 1.4 in the medium term—5 years after the occurrence of the reform episode.

#### *Depth and direction of capital account reforms*

The results presented above suggest that capital account liberalization reforms have a significant and persistent effect on inequality. However, the increase in inequality is likely to vary with the depth of the liberalization. To test for this hypothesis, we have repeated the empirical analysis by considering reforms identified using different thresholds (one and three standard deviations of the average annual change over all observations). While the results remain statistically significant for these alternative thresholds, the magnitude of the effect on inequality tends to increase with the depth of capital account liberalization (Figure 5).

Another interesting question is whether capital account *restrictions* reduce inequality. To test this, we construct episodes of capital account restrictions. These are episodes when, for a given country at a given time, the annual change in the Kaopen indicator is two standard deviations below the average annual change over all observations.<sup>9</sup> The results of this exercise show that while capital account restriction reforms tend to reduce inequality, the effect is not statistically significantly different from zero (Figure 6).

### **C. Robustness Checks**

#### *Measurement errors*

To check whether the significance of our results is affected by the quality of the data and the fact that some observations of the dependent variables have themselves been estimated, we re-estimate equation (1) with WLS using as analytical weights the inverse of the standard errors associated with each year-country observation of the Gini.<sup>10</sup> The results of this exercise are reported in Figure 7 and confirm that capital account liberalization episodes are typically followed by a persistent increase in inequality. While the WLS estimates produce similar results to those obtained with OLS, the medium-term effect is somewhat larger (about 1½ percent), even though the difference is not statistically significant.

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<sup>9</sup> According to this criterion 157 episodes of capital account restriction reforms have been identified.

<sup>10</sup> The size of the standard error largely depends on data availability in the UNWIDER and LIS database. Solt (2011) reports that about 30 percent of the observations have associated standard errors of 1 point or less on the 0 to 100 scale of the Gini index. Over 60 percent of the standard errors are less than 2 points, and more than 85 percent are less than 3 points. Fewer than 3 percent of observations have standard errors greater than 5 points, and 0.3 percent of observations are greater than 10 points.

### *Lag parameterizations*

Teulings and Zubanov (2014) and Bernal-Verdugo et al. (2013) note that the IRFs using ARDL models can be sensitive to the choice of the number of lags. To check if that is the case with our results, we re-estimate equation (1) using two different lag-parameterizations: (i) ARDL (1, 1) and (ii) ARDL (5, 5). The results reported in Figure 8 show that the IRFs tend to be close to each other, and the differences in the IRFs are never statistically significant.

### *Different measures of capital account openness*

As an additional robustness check, we also test the impact of financial globalization on inequality using alternative measures of capital account openness. In particular, we re-estimate equation (1) using episodes of capital account liberalization reforms constructed applying a similar methodology to the Quinn and Toyoda (2008) indicator of capital account openness. The results obtained with this measure still point to a statistically significant and persistent impact of capital account liberalization reforms on inequality (Figure 9). While the short-term effect is very similar to the one reported in the baseline, the medium-term effect appears to be significantly higher (about 2½ percent) than the one obtained using the Kaopen index.

### *Endogeneity checks and additional controls*

While potential reverse causality is likely to not be an issue, since the decision on whether to liberalize the capital account is unlikely to be influenced by inequality, it could still be the case that unobserved factors influencing the dynamics of inequality over time could affect the probability of a financial liberalization reform.<sup>11</sup> While including reforms in other macroeconomic should mitigate this problem, to additionally check the robustness of our results, we have also re-estimated equation (1) including a set of control variables which may affect the evolution of inequality and influence the impact of capital account liberalization, namely: (i) GDP growth; (ii) the level and the square of log GDP per capita; (iii) change in trade openness (defined as the sum of exports and imports over GDP); (iv) change in the GDP's share of government expenditure; (v) change in the share of industry and agriculture value added; (vi) change in dependency ratios; (vii) change in product, labor and credit market regulations; and (viii) time fixed effects to control for shocks common to all countries. The results of this exercise are presented in Figure 10, and confirm a significant and persistent effect of capital account liberalization reforms on inequality. The results also suggest a larger medium-term effect than the one reported in the baseline, even though the difference is not statistically significant.<sup>12</sup>

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<sup>11</sup> Indeed, granger causality tests not reported here suggest that lagged inequality does not significantly affect the probability of capital account liberalization reforms.

<sup>12</sup> Following Larrain (2015), we also conduct an instrumental variables approach using the lag of the capital account openness indicator as an instrument for liberalization reforms. The results, not reported here, are very similar to those obtained with OLS.

Among the control variables included in the regression we find that GDP growth and the level of GDP per capita are positively associated with change in the Gini, while the change in the share of Agriculture and the square of GDP per capita are negatively related. The other controls variables are not statistically significant.

#### *Effect across income groups*

The descriptive evidence presented in Section II has shown that while capital account openness has increased in all income groups, the pattern of inequality has been much more mixed, particularly during the last decade where inequality has stabilized or decreased in middle and low-income countries, while it has increased in high-income countries. This different pattern may reflect a different effect of capital account liberalization reforms on inequality across different income groups. To test for this hypothesis, we extend equation (1) to allow for a different effect across income groups. In particular, we estimate the following specification:

$$g_{it} = a_i + \gamma_t + \sum_{j=1}^l \beta_j g_{i,t-j} + \sum_{j=1}^l \vartheta_j X_{i,t-j} + \sum_{j=0}^l \delta_j^H D_{i,t-j} H_i + \sum_{j=0}^l \delta_j^M D_{i,t-j} M_i + \sum_{j=0}^l \delta_j^L D_{i,t-j} L_i + \varepsilon_{it} \quad (2)$$

where  $H$ ,  $M$ ,  $L$  denotes dummy for high, middle and low income countries, respectively. The results of this exercise reported in Figure 11 show different effects across income groups, with the magnitude of the effect being the largest in middle-income countries, and the smallest in low income countries. At the same time, while the effect of high-income countries is more precisely estimated, the effects across different income groups are not statistically different from those for the whole sample.

## IV. MECHANISMS

This section tries to identify empirically some of the mechanisms through which capital account liberalization may affect inequality, namely: (i) the extent of financial development; (ii) the occurrence of financial crises; and (iii) the impact on labor shares.

#### *Financial development and inclusion*

It is commonly argued that the benefits of financial globalization depend on the level of financial institutions. Kose et al. (2011) identify certain threshold levels of financial development (in particular the depth of the credit market) that an economy needs to attain before it can benefit from, and reduce the risks associated with, financial globalization. Capital account liberalization may allow better consumption smoothing and lower volatility for countries with strong financial institutions, but where institutions are weak and the access to credit is not inclusive, it may further exacerbate inequality by increasing the bias in financial access in favor of those agents that are well off.<sup>13</sup>

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<sup>13</sup> We find that the measures of the quality of financial institutions used in the paper are negatively related to the probability of financial crises.

To test this hypothesis, we modify equation (1) by allowing the effect of capital account liberalization to vary across different regimes of financial institutions. In detail, we estimate the following equation:

$$g_{it} = a_i + \gamma_t + \sum_{j=1}^l \beta_j g_{i,t-j} + \sum_{j=1}^l \vartheta_j X_{i,t-j} + \sum_{j=0}^l \delta_j^- D_{i,t-j} G(z_{it}) + \sum_{j=0}^l \delta_j^+ D_{i,t-j} (1 - G(z_{it})) + \varepsilon_{it} \quad (3)$$

with

$$G(z_{it}) = \frac{\exp(-\gamma z_{it})}{1 + \exp(-\gamma z_{it})}, \quad \gamma > 0,$$

in which  $z$  is an indicator of the financial development, normalized to have zero mean and unit variance, and  $G(z_{it})$  is the corresponding smooth transition function of the degree of public financial deepening.<sup>14</sup> This approach is equivalent to the smooth transition autoregressive (STAR) model developed by Granger and Teravistra (1993). The main advantage of this approach relative to estimating SVARs for each regime is that it uses a larger number of observations to compute the impulse response functions of only the dependent variables of interest, improving the stability and precision of the estimates. This estimation strategy can also more easily handle the potential correlation of the standard errors within countries, by clustering at the country level.<sup>15</sup>

Three indicators of financial development are considered in the analysis. The first is a composite indicator of credit market freedom provided by the Fraser Institute's Economic Freedom of the World (EFW) which rates countries between 0 and 10, with higher scores being assigned to economies with deeper and more open credit markets.<sup>16</sup> The second indicator is the ratio of credit to GDP (Global Financial Development Database), which represents a proxy of credit market depth. Finally, the third indicator is a measure of financial inclusion and access to credit, identified as the ratio of adults borrowing from a formal financial institution in the past years to total adults (Demirguc-Kunt et al. 2015).<sup>17</sup>

Starting with the EFW's composite indicator, the results obtained by estimating equation (3) show the effect of capital account openness on inequality depends on the level of credit market institutions, with the medium-term effect being (statistically significantly) smaller in countries with an high level of credit market openness. This result is illustrated in Panel A of

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<sup>14</sup>  $\gamma$  is chosen equal to 1.5 (see Abiad and others, 2015), but the results are robust to different parameterizations.

<sup>15</sup> This approach has been applied to model non-linearities in number of different economic issues such as exchange rates dynamics (Sarno and Taylor, 2002); sectoral performance during the business cycle (Fok and others 2005); money demand (Chen and Wu, 2005) fiscal multipliers (Auerbach and Gorodnichenko, 2013).

<sup>16</sup> The indicator is based on the following sub-components: i) Ownership of banks; ii) Foreign bank competition; iii) Private sector credit; and iv) Interest rate controls. The indicator is available for an unbalanced panel of 122 countries from 1980 to 2010, at 5-year frequency from 1980 to 2000 and at annual frequency afterward. Missing data during the five years in which annual observations are not available have been interpolated using a linear trend. The rationale for using this indicator, instead of others such as those provided by the World Bank Governance Indicator, is to maximize the country/ time sample coverage.

<sup>17</sup> Since this indicator is only available for few years, the interaction terms have been constructed by multiplying the reform dummies by the average level of the indicator in each country.

Figure 11, which presents the baseline results together with the IRFs obtained estimating equation (3) for the two degree of regimes.

The analysis is then repeated using the share of private credit to GDP. The results presented in Panel B of Figure 12 show that the effect of capital account reforms on inequality also decreases with the depth of the credit market, with the medium-term effect of capital account liberalization reform being (statistically significantly) smaller in countries with an high level of credit market openness. Interestingly, the results suggest that in countries with very high credit-to-GDP ratio the medium-term effect of capital account liberalization on inequality is actually negative, even though not statistically different from zero.

Finally, we have repeated the analysis using the indicator of financial inclusiveness. The results presented in Panel C of Figure 12 show that financial inclusion plays a significant role in shaping the response of inequality to capital account reforms, particularly over the medium term. Specifically, the figure shows that while liberalization reforms in countries with relatively low levels of financial inclusion are associated with a medium-term increase in inequality of more than 3 percent, in countries with relatively high levels of financial inclusion inequality increases by less than 0.1 percent over the medium term.

### *Crises*

As noted in the introduction, a channel through which capital account liberalization reforms may increase income inequality is by increasing the likelihood of financial crises. To test for the this hypothesis, we construct a dummy variable for those capital account liberalization episodes that have been followed by the occurrence of a financial crisis over a time horizon of 5 years , the same time horizon of the IRFs presented in Figure 4. The financial crisis can be either a banking, currency, or debt crisis, using the crisis dates identified in Laeven and Valencia (2010). Equation (1) is then augmented by this dummy variable,  $C_{it}$ :

$$g_{it} = a_i + \gamma_t + \sum_{j=1}^l \beta_j g_{i,t-j} + \sum_{j=1}^l \vartheta_j X_{i,t-j} + \sum_{j=0}^l \delta_j^{crisis} D_{i,t-j} C_{it} + \sum_{j=0}^l \delta_j^{no-crisis} D_{i,t-j} (1 - C_{it}) + \varepsilon_{it} \quad (4)$$

The results of this exercise show that the effect of financial globalization on inequality varies markedly between crisis and non-crisis reform episodes (Figure 13). In particular, while crisis reform episodes are associated with a medium-term increase in inequality of more than 3.5 percent, in the aftermath of non-crisis reform episodes inequality increases by about 1 percent over the medium term. The difference in the IRFs increases over time, and it becomes statistically significant after the third year following a reform episode.

Finally, the results not reported here, suggest that financial crises *per-se* are associated with a significant and long-lasting increase in inequality. In particular, the estimates suggest that financial crises have typically increased the Gini index by about 0.1 percent in the very short term—1 year after the occurrence of the reform episode—and by about 2.5 in the medium term—5 years after the occurrence of the crisis.

### *Labor share of income*

Another way to look at the distributional consequences of capital account liberalization is to examine the impact on the functional distribution of income between capital and labor. Looking at factor shares involves comparing returns to the activity of labor (the main source of income for the vast majority of the population) versus the returns to ownership (a more important source of income for the wealthy). This classification provides another perspective of how the benefits of financial globalization are shared; it also addresses the bias in measures of inequality such as the Gini which typically omits sources of income for the very wealthy.

As previously discussed, to the extent that capital liberalization represents a credible threat to reallocate production abroad, it may lead to an increase in the profit-wage ratio and to a decrease in the labor share of income (Jayadev, 2007). To test for this hypothesis, we have estimated a modified version of equation (1):

$$\Delta L_{it} = a_i + \gamma_t + \sum_{j=1}^l \beta_j \Delta L_{i,t-j} + \sum_{j=0}^l \delta_j D_{i,t-j} + \sum_{j=1}^l \vartheta_j X_{i,t-j} + \varepsilon_{it} \quad (5)$$

where  $L$  is the labor share of income computed as the ratio of compensation of employees to GDP.<sup>18</sup>

The results obtained from estimating equation (5) are presented in Figure 14. Looking at the figure it can be noted that capital liberalization episodes have statistically significant and long-lasting effects on the labor share of income. In particular, the estimates suggest that reforms have typically decreased the labor share of income by about 0.7 percentage point in the very short term—1 year after the reform—and by about 0.7 percentage point in the medium term—5 years after the reform. This result is consistent with Jayadev (2007), which reports an effect of capital account openness on the labor share of income ranging between 0.5 and 1 percentage point.

Similarly, repeating the analysis for the labor share of income we find that capital account liberalization reforms tend to have the largest medium-term effects on high and middle income countries, while the effect on the low-income group countries is not statistically significant. This result is consistent with previous empirical evidence suggesting that the impact of international financial flows on inequality and labor market shares tends to be larger in advanced economies (Jaumotte et al. 2013; Jayadev, 2007).

## V. CONCLUSIONS AND POLICY IMPLICATIONS

Financial globalization is widely regarded to play a catalytic role in generating an array of collateral benefits that boost long-run growth and welfare. However, it is not clear whether these benefits are typically shared equally across all segments of the population. Indeed, while income

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<sup>18</sup> Data are taken from the detailed aggregate tables of the UN national accounts, table 203 using the SNA 1993 methodology. Where multiple series were available (since the UN collects data using multiple methods), we apply the first difference of the labor share from the later series to the labor share derived from the earlier series. One shortcoming of our measure is that it does not include the labor income part of the income of self-employed.

inequality has risen in most countries and regions over the past three decades, this period has also been associated with unprecedented financial integration.

The aim of this paper is to empirically test the impact of capital account liberalization reforms on inequality. Using an unbalanced panel of 149 countries from 1970 to 2010, we find that, capital account liberalization episodes are associated with a statistically significant and persistent increase in inequality. In particular, we find that, on average, capital account liberalization reforms have typically increased the Gini coefficient by about 0.8 percent in the very short term (1 year after the occurrence of the liberalization reform) and by about 0.7- 2½ percent in the medium term (5 years after).

This finding does not imply that countries should not undertake capital account liberalization, but it suggests an additional reason for caution. As noted in “The Liberalization and Management of Capital Flows: An Institutional View” (IMF 2012):

*“Capital flows can have substantial benefits for countries, including by enhancing efficiency, promoting financial sector competitiveness, and facilitating greater productive investment and consumption smoothing. At the same time, capital flows also carry risks, which can be magnified by gaps in countries’ financial and institutional infrastructure. Capital flow liberalization is generally more beneficial and less risky if countries have reached certain levels or thresholds of financial and institutional development.”*

The reason for caution given in the IMF’s institutional view is that capital flows can be volatile and—particularly given their large size relative to domestic markets—this can pose a risk to economic and financial stability. Our finding points to an additional reason for caution: countries where reduction in inequality is an important policy goal may need to design liberalization in a manner that balances this consideration against the other effects.

In addition, we also find that the occurrence of crises and the level of financial and institutional development play a key role in shaping the response of inequality to financial globalization reforms. In particular, our results suggest that the negative effect of globalization reforms on inequality tend to be significantly smaller in countries with a strong level of financial institutions, and when they are not followed by episodes of financial crises. These results provide an additional reason to support the IMF’s institutional view that the benefit-to-cost ratio of liberalization is higher past certain thresholds of financial development: the impact of liberalization on inequality is also muted at higher thresholds. In this context, economic policies designed to foster these necessary supporting conditions, while beneficial per se, are important to enhance the benefits stemming from financial integration. Finally, it is essential to see financial integration not just as an isolated policy goal but as part of a broader package of reforms and supportive macroeconomic policies.

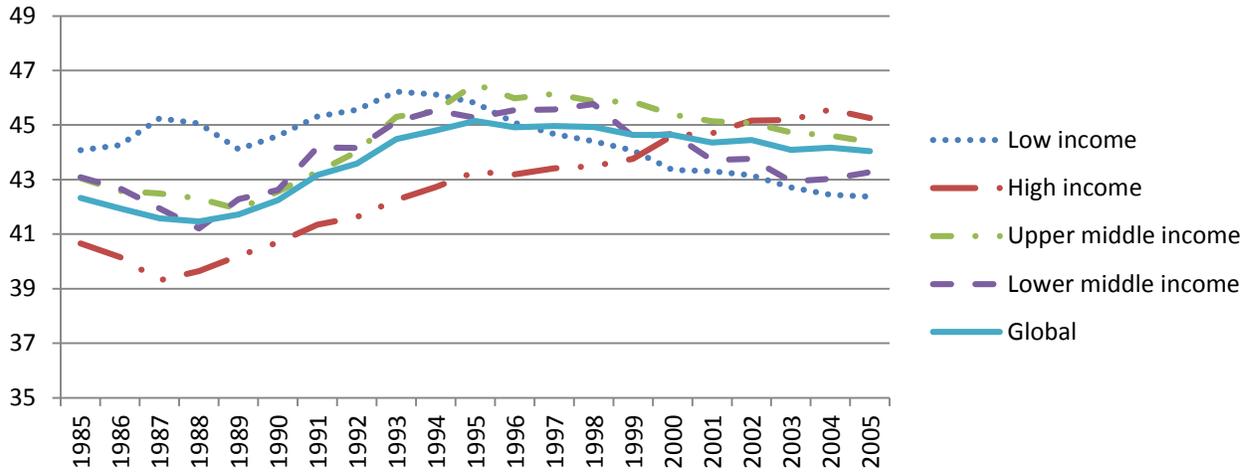
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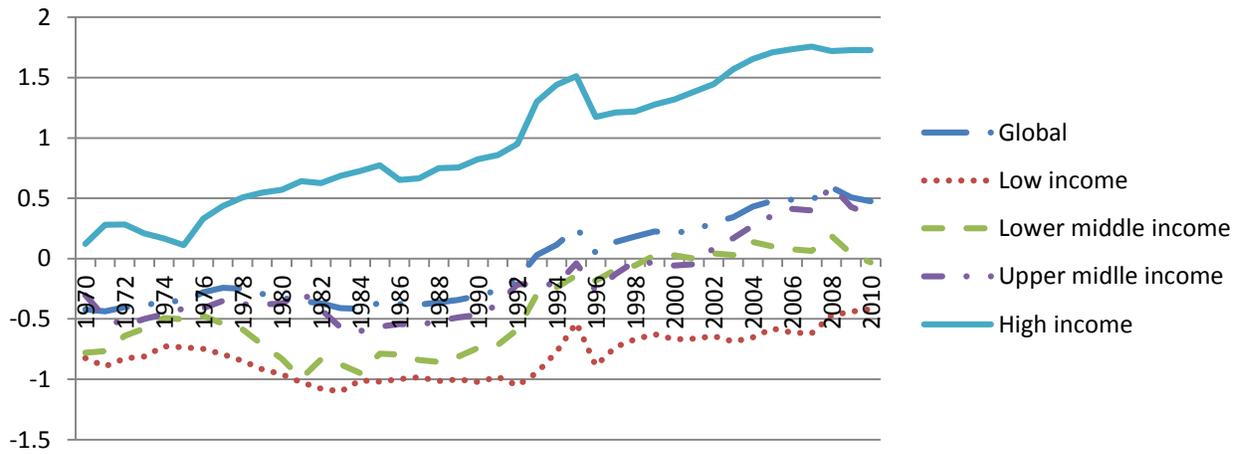
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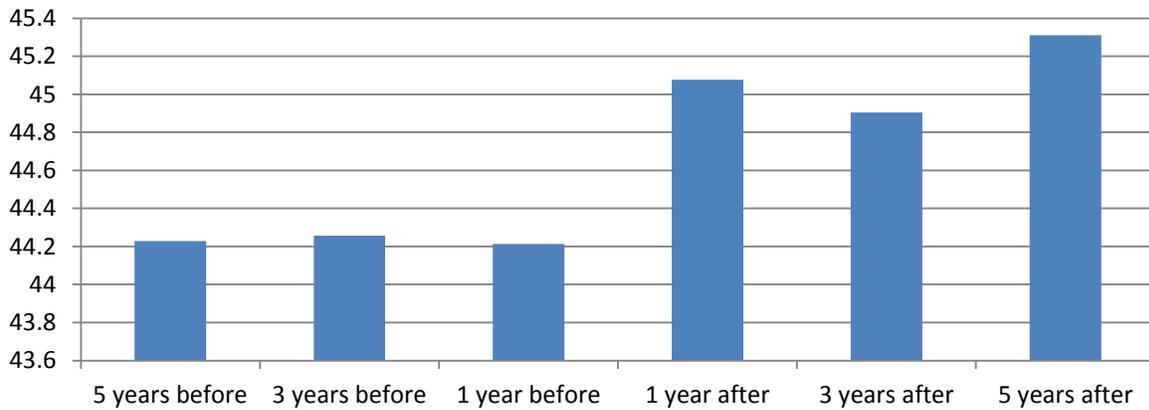
**Figure 1.** Income inequality within income groups (1985-2005)



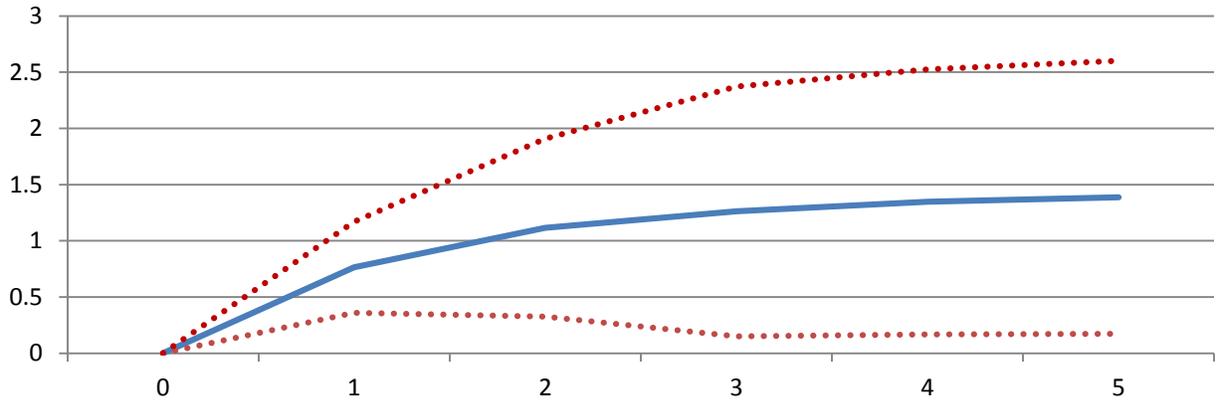
**Figure 2.** Capital account openness within income groups (1970-2010)



**Figure 3.** The evolution of inequality before and after capital account liberalizations



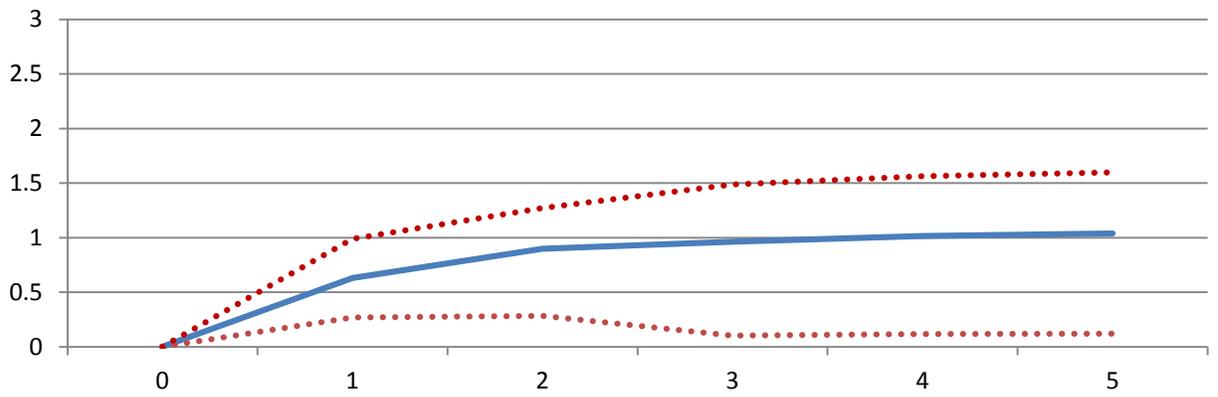
**Figure 4.** The effect of capital account liberalization on inequality (1970-2010), OLS



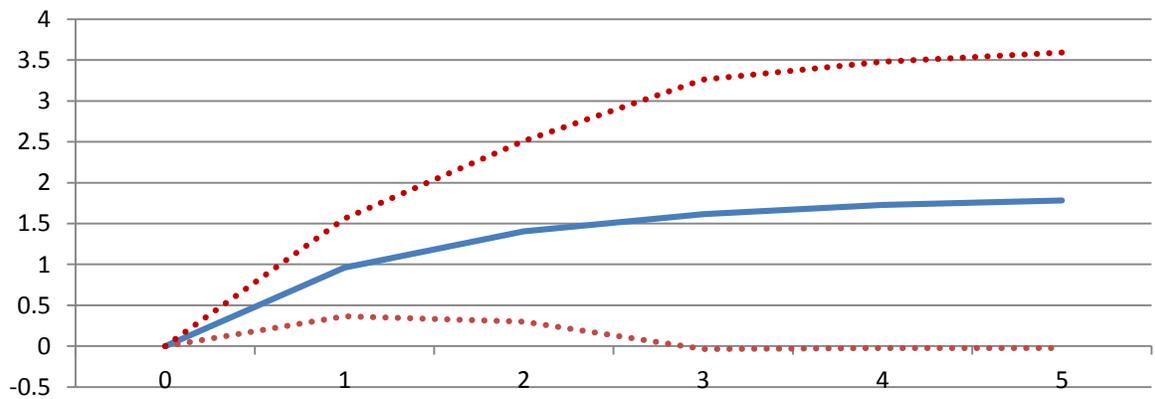
Note: IRFs are estimated using the specification in equation (1). The solid line corresponds to the IRF; dotted lines correspond to 90 percent confidence bands.

**Figure 5.** The effect of capital account liberalization on inequality (1970-2010),  
Depth of liberalization

Panel A. 1 Standard Deviations

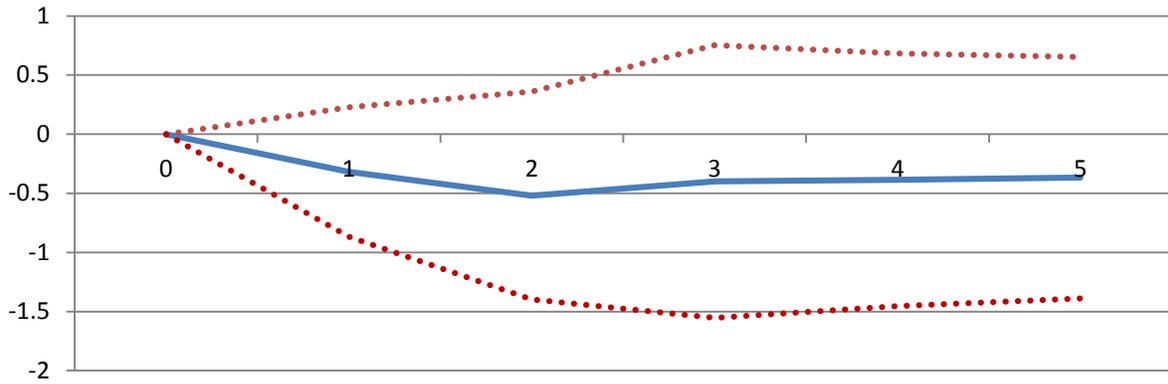


Panel B. 3 Standard Deviations



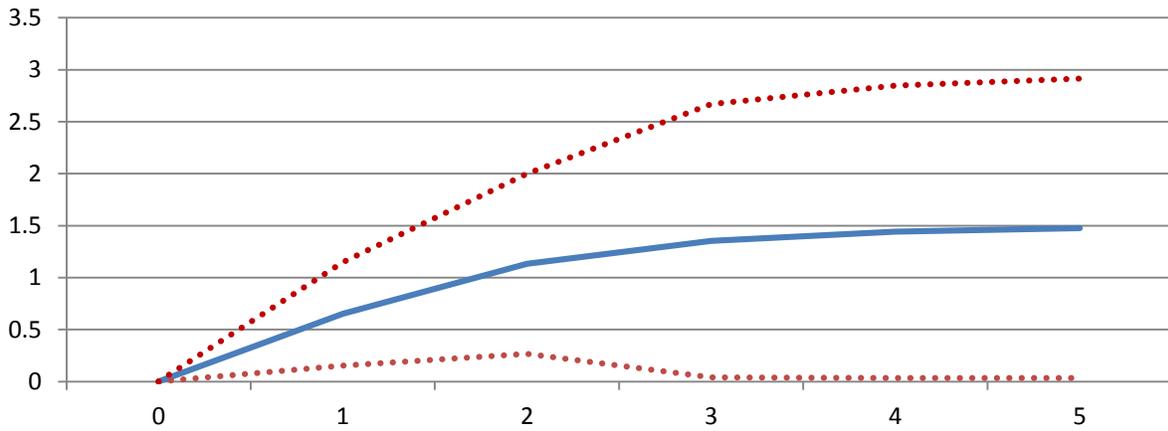
Note: IRFs are estimated using the specification in equation (1). The solid line corresponds to the IRF; dotted lines correspond to 90 percent confidence bands.

**Figure 6.** The effect of capital account restriction on inequality (1970-2010)



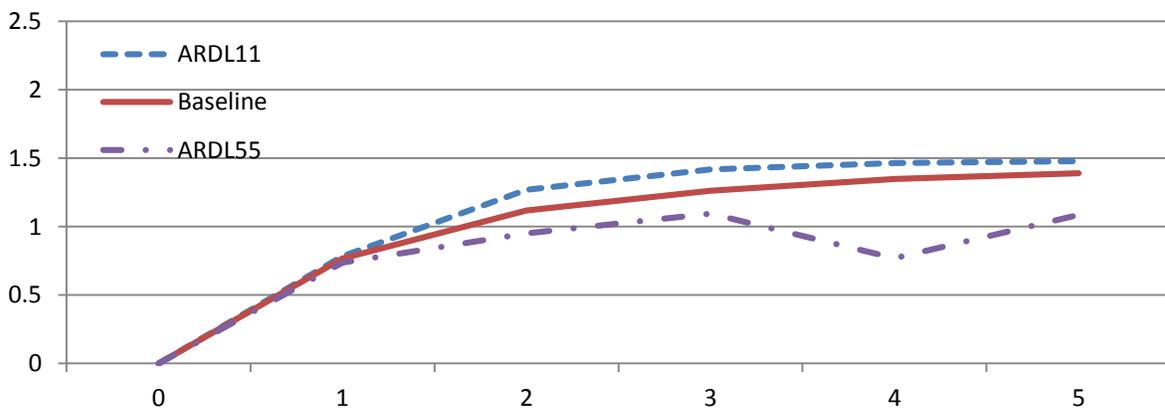
Note: IRFs are estimated using the specification in equation (1). The solid line corresponds to the IRF; dotted lines correspond to 90 percent confidence bands.

**Figure 7.** The effect of capital account liberalization on inequality (1970-2010), WLS



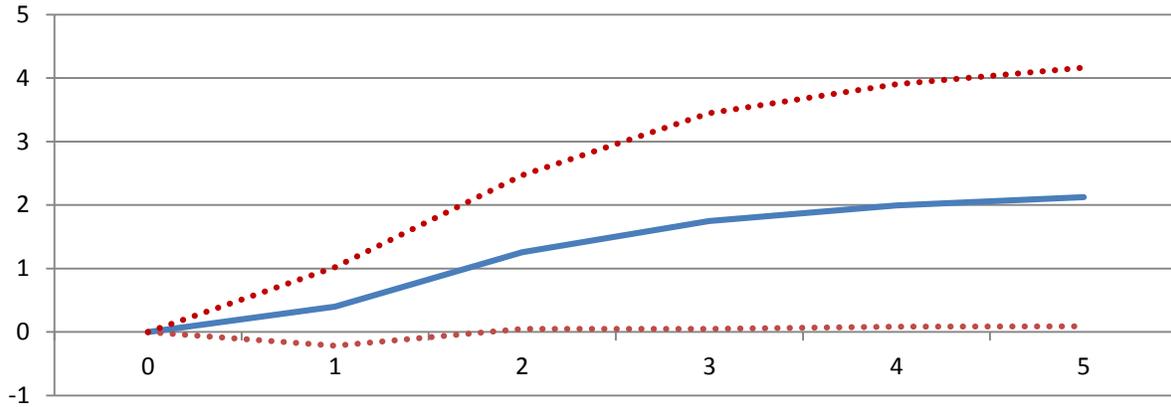
Note: IRFs are estimated using the specification in equation (1). The solid line corresponds to the IRF; dotted lines correspond to 90 percent confidence bands.

**Figure 8.** The effect of capital account liberalization on inequality (1970-2010), different lags



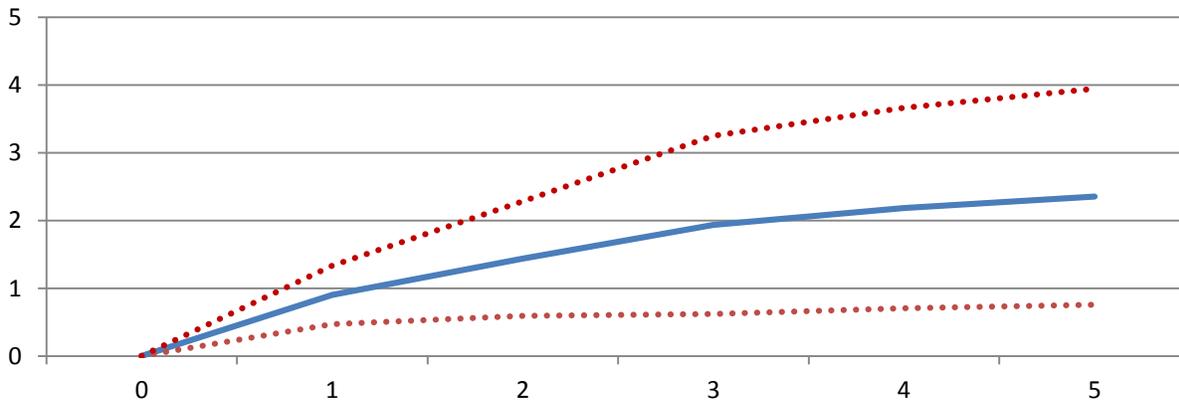
Note: IRFs are estimated using the specification in equation (1).

**Figure 9.** The effect of capital account liberalization on inequality, Quinn and Toyoda measure of capital account openness



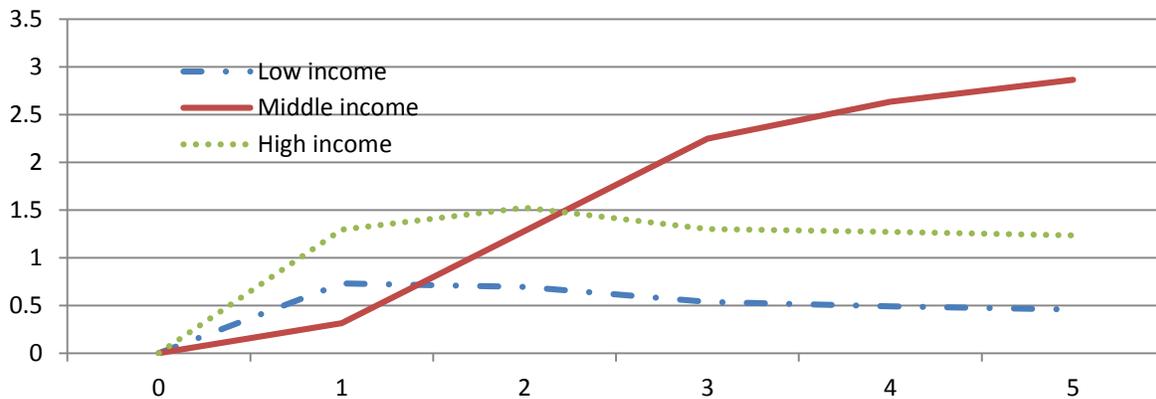
Note: IRFs are estimated using the specification in equation (1). The solid line corresponds to the IRF; dotted lines correspond to 90 percent confidence bands.

**Figure 10.** The effect of capital account liberalization on inequality, additional controls



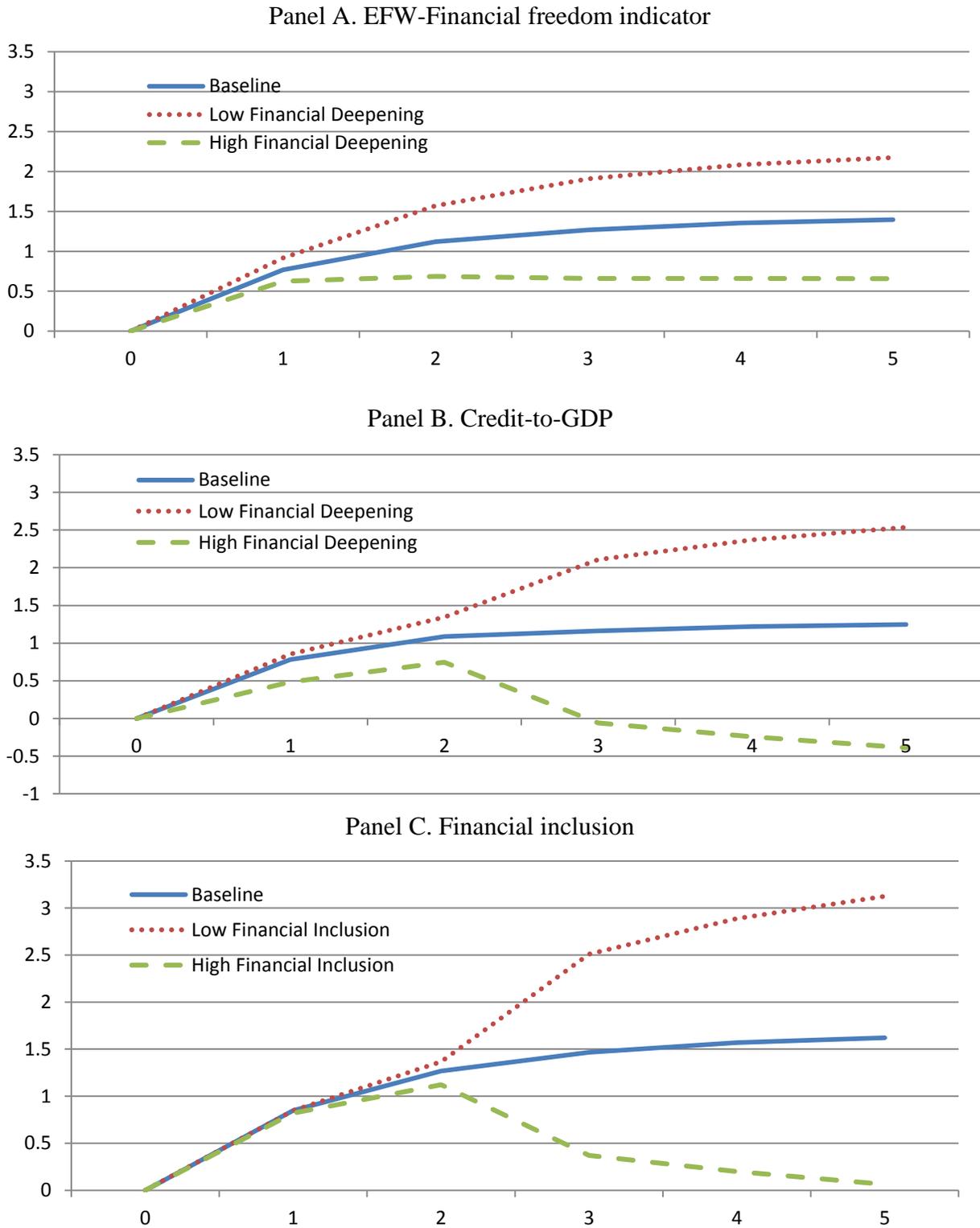
Note: IRFs are estimated using the specification in equation (1). The solid line corresponds to the IRF; dotted lines correspond to 90 percent confidence bands.

**Figure 11.** The effect of capital account liberalization on inequality across income groups



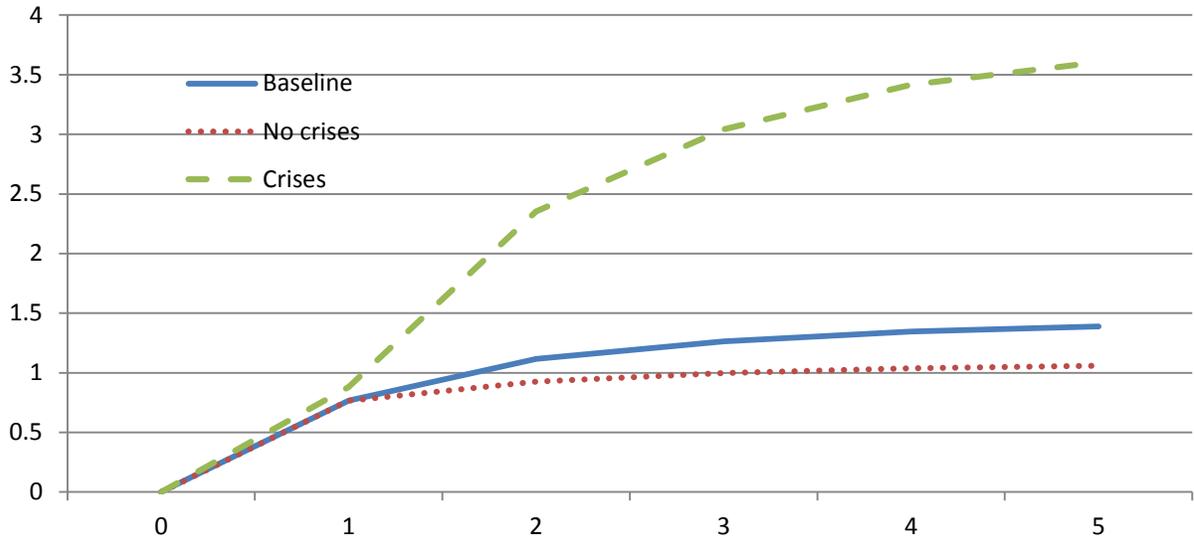
Note: IRFs are estimated using the specification in equation (2).

**Figure 12.** The effect of capital account liberalization on inequality, the role of financial institutions



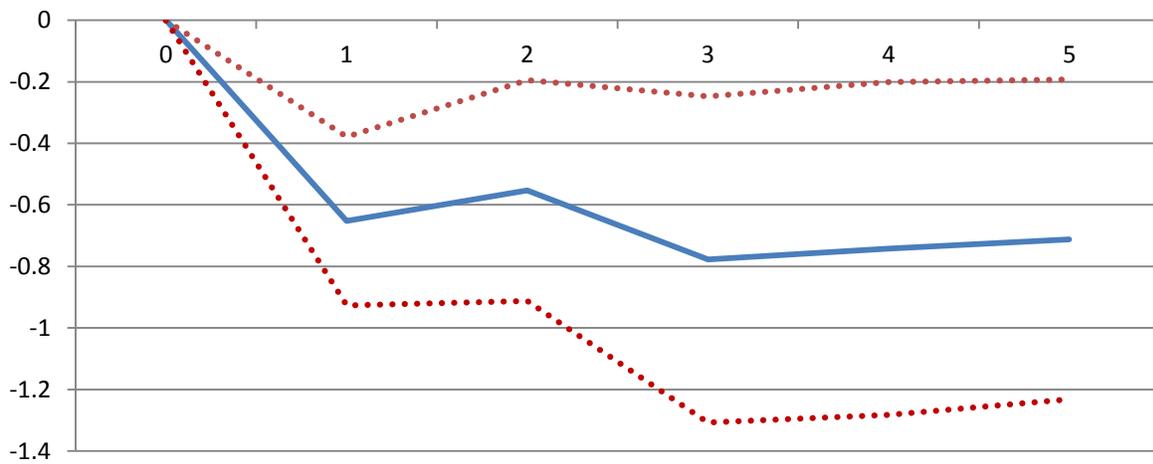
Note: IRFs are estimated using the specification in equation (3).

**Figure 13.** The effect of capital account liberalization on inequality, the role of financial crises



Note: IRFs are estimated using the specification in equation (4).

**Figure 14.** The effect of capital account liberalization on the labor share (1970-2010)



Note: IRFs are estimated using the specification in equation (5). The solid line corresponds to the IRF; dotted lines correspond to 90 percent confidence bands.

**Table 1.** Descriptive statistics by income groups

Panel A. All countries					
	N	Average	SD	Min	Max
Gini	4334	44.531	9.274	17.590	77.965
D.Gini	4020	-0.014	1.836	-13.567	19.571
Kaopen	6023	-0.002	1.529	-1.856	2.456
D.Kaopen	5829	0.024	0.370	-3.253	3.253
Panel B. High income					
	N	Average	SD	Min	Max
Gini	1542	42.653	6.601	25.022	64.877
D.Gini	1464	0.058	1.716	-13.567	10.676
Kaopen	1667	1.036	1.516	-1.856	2.456
D.Kaopen	1618	0.044	0.299	-2.292	2.292
Panel C. Upper middle income					
	N	Average	SD	Min	Max
Gini	1298	45.699	10.692	17.590	77.965
D.Gini	1187	-0.011	1.867	-11.059	10.844
Kaopen	1538	-0.138	1.470	-1.856	2.456
D.Kaopen	1488	0.023	0.449	-3.253	2.556
Panel D. Lower middle income					
	N	Average	SD	Min	Max
Gini	937	44.991	9.533	23.568	77.480
D.Gini	863	-0.054	1.939	-8.646	19.571
Kaopen	1606	-0.352	1.342	-1.856	2.456
D.Kaopen	1551	0.014	0.384	-3.253	3.253
Panel D. Low income					
	N	Average	SD	Min	Max
Gini	557	46.235	10.656	25.146	75.853
D.Gini	506	-0.161	1.912	-8.706	6.917
Kaopen	1212	-0.793	1.017	-1.856	2.456
D.Kaopen	1172	0.011	0.323	-1.935	2.988

**Table 2.** Number of capital account liberalization reforms

	70s	80s	90s	2000s	1970-2010
All	38	25	100	61	224
High income	15	7	23	14	58
Upper middle income	11	9	28	31	79
Lower middle income	5	6	31	12	54
Lower income	7	3	18	5	33

**Table 3.** The effect of capital account liberalization on inequality (1970-2010), OLS

Gini growth(t-1)	0.272*** (4.52)
Gini growth(t-1)	0.127*** (2.77)
Capital account reform (t)	0.766*** (3.12)
Capital account reform (t-1)	0.143 (0.45)
Capital account reform (t-2)	-0.048 (-0.16)
Current account reform (t)	0.285 (1.00)
Current account reform (t-1)	0.135 (0.43)
Current account reform (t-2)	0.579* (1.65)
Regulation reform (t)	-0.333 (-1.05)
Regulation reform (t-1)	-0.414 (-0.96)
Regulation reform (t-2)	-0.059 (-0.18)
N	2071
R <sup>2</sup>	0.21

Note: T-statistics based on robust clustered standard errors in parenthesis. \*\*\*, \*\*, \* denote significance at 1 percent, 5 percent and 10 percent, respectively. Capital account reforms are identified as episodes when, for a given country at a given time, the annual change in the Kaopen indicator exceeds by two standard deviations the average annual change over all observations. Current account reforms are identified as episodes when, for a given country at a given time, the annual change in the Quinn and Toyoda current account indicator exceeds by two standard deviations the average annual change over all observations. Regulatory reforms are identified as episodes when, for a given country at a given time, the annual change in the EFW regulatory indicator exceeds by two standard deviations the average annual change over all observations.