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## Aftershocks of Monetary Unification: Hysteresis with a Financial Twist

by Tamim Bayoumi and Barry Eichengreen

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I N T E R N A T I O N A L M O N E T A R Y F U N D

**IMF Working Paper**

Strategy, Policy, and Review Department

**Aftershocks of Monetary Unification: Hysteresis with a Financial Twist****Prepared by Tamim Bayoumi and Barry Eichengreen<sup>1</sup>**

Authorized for distribution by Tamim Bayoumi

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**Abstract**

Once upon a time, in the 1990s, it was widely agreed that neither Europe nor the United States was an optimum currency area, although moderating this concern was the finding that it was possible to distinguish a regional core and periphery (Bayoumi and Eichengreen, 1993). Revisiting these issues, we find that the United States is remains closer to an optimum currency area than the Euro Area. More intriguingly, the Euro Area shows striking changes in correlations and responses which we interpret as reflecting hysteresis with a financial twist, in which the financial system causes aggregate supply and demand shocks to reinforce each other. An implication is that the Euro Area needs vigorous, coordinated regulation of its banking and financial systems by a single supervisor—that monetary union without banking union will not work.

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## I. INTRODUCTION

Once upon a time, in the 1990s, it was widely agreed that neither Europe nor the United States was an optimum currency area. Neither fully satisfied the preconditions for a smoothly-functioning monetary union. Both experienced asymmetric shocks, aggregate supply and demand disturbances that differed across regions. This in turn constituted a case against a one-size-fits-all monetary policy in the absence of other instruments accommodating the need for different policy stances in regional economies experiencing different economic conditions.

Moderating this concern was the finding that it was possible in both Europe and the U.S. to distinguish a regional core and periphery, and that the problem of asymmetric disturbances was less in the core. In Europe this strengthened the case for a relatively small monetary union centered on Germany, France and a handful of Northern European countries. It suggested that if Europe instead went ahead with a large monetary union including, *inter alia*, Portugal, Italy, Ireland, Greece, and Spain, outcomes in the resulting monetary union could well be problematic.

We documented these points in Bayoumi and Eichengreen (1993). In addition, we showed there that the dispersion of shocks was larger in Europe than the United States, suggesting that monetary union, however configured, might not operate as smoothly in the EU.

That said, the fact that much of the difference was on the demand side – the difference was most pronounced in the case of aggregate demand disturbances, in other words – raised the possibility that the lack of correlation in Europe was a figment of the monetary regime. While different candidate countries continued to run different monetary policies for the moment, this would change in the direction of greater symmetry with the establishment of monetary union.

In this paper we revisit these issues after the passage of 25 years.<sup>2</sup> As in our earlier work, we distinguish temporary and permanent disturbances to output, what are traditionally

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<sup>2</sup> See Bayoumi and Eichengreen (1993), circulated in 1992 as an NBER working paper. After we started work on this update, we discovered the related work of Campos and Machiarello (2016). Their analysis is compatible with ours, although their emphasis and interpretation differ. Their sample starts earlier, in 1989, and hence puts less weight on the recent financial super-cycle (more on which see below). They find relatively high correlations with Germany for Belgium, Ireland, and Portugal. They argue that an over-identifying restriction that all supply shocks have the same impact on supply is rejected most decisively for Spain, Ireland, Portugal, and Greece, and hence that these countries continue to constitute a euro area periphery. Our own results, unlike theirs, do not impose the restriction that aggregate supply shocks should have the same long-run impact in all countries; rather, we allow the magnitude of that impact to vary with the structure of each economy as in our earlier work. We find little difference in the significance of the output effect of the aggregate supply shock from zero (a more sensible test in our view) for the so-called GIIPS (Portugal, Ireland, Italy, Greece, and Spain) versus the rest of the Euro area. In interpreting the results we place more weight on the impulse-response

(continued...)

interpreted as disturbances to aggregate demand and supply.<sup>3</sup> Utilizing data from the transition to the euro (Stages I and II of the transition blueprint sketched in the Maastricht Treaty) and then from the monetary union itself, we examine whether the pattern of disturbances looks different today. We ask whether warnings against a European monetary union based on this pattern, and warnings against a large monetary union in particular, are borne out by subsequent experience. We ask whether the United States, where the geography of production and employment has evolved over the last quarter century, looks more or less like a smoothly-functioning monetary union.

We find that the United States continues to resemble an optimum currency area more closely than the Euro Area if the condition for optimality is the symmetry of supply and demand disturbances. This will not surprise close observers of Europe's trials and tribulations.<sup>4</sup>

In addition, while there remains a clear distinction between a Euro Area core and Euro Area periphery, as in the earlier period, the Euro Area core is now made up, surprisingly and in contrast the earlier period, of Germany together with none other than Portugal, Ireland, Italy, Spain and Greece.<sup>5</sup> Recall that the core is defined as countries whose aggregate supply and demand shocks are relatively highly correlated with Germany's. In contrast to the earlier period, we find that since the Maastricht Treaty shocks to aggregate demand and sometimes also to aggregate supply in the so-called GIIPS countries are now correlated *more* highly with those in Germany, not less, compared to shocks to other Euro Area countries. This unlikely set of countries, which on other conventional criteria appears to be less integrated with Germany than do closer neighbors like Belgium and France, suggests that the shocks we

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functions associated with the vector autoregressions specified and analyzed below, as opposed to the correlation of estimated disturbances across countries.

<sup>3</sup> Temporary disturbances to output are logically interpreted as aggregate demand disturbances in the presence of a vertical long-run supply curve, while permanent changes in output are interpretable as aggregate supply disturbances – as shifts in that vertical long-run supply curve. However, we will have reason to revisit this interpretation below.

<sup>4</sup> The extent of the difference, as we estimate it, depends however on the period considered, as documented in the appendix. The difference between Europe and the U.S. is less when we shorten the period from 1994-2014 to 1999-2014, reflecting the extent to which the more recent period is heavily dominated by the financial cycle, a demand disturbance that affects different European countries similarly. (Some will argue that Euro Area countries were also subject to more symmetric monetary shocks following the transition to monetary union, although we would argue that the convergence of monetary policies was already underway during Stage II of the transition to the euro, and we would caution that transmission mechanisms could continue to differ. We are not really able to distinguish these hypotheses.) The Euro Area also looks better, compared to the United States, when we include 2009 in the analysis, since this was a year of exceptionally large aggregate supply and demand disturbances affecting all advanced countries, (affecting them symmetrically, in other words). What conclusion is warranted on the basis of these findings depends on which years one views as predictive of experience going forward.

<sup>5</sup> Germany is a member of the core by construction (as explained in more detail below).

(continued...)

have identified may reflect distortions in operation of the monetary union as much as underlying integration.

Moreover, there are striking changes in the response of prices to temporary and permanent shocks to output in the Euro Area. Temporary positive shocks to output in the U.S. raise prices permanently, consistent with the standard interpretation of them as positive shocks to aggregate demand. Similarly, permanent positive shocks to output in the U.S. reduce prices, consistent with interpreting them as positive shocks to aggregate supply.<sup>6</sup> These results resemble what we found for the U.S. in the earlier period. We similarly find the same basic pattern in other non-Euro Area countries.

In the Euro Area, in contrast, the price response is different. Prices now rise rather than falling in response to permanent shocks to output (what are otherwise interpretable as positive aggregate supply shocks). This price response is not consistent with the standard aggregate-supply-aggregate demand model, in contrast to the situation in the U.S., in other non-Euro Area countries, and indeed in Europe itself prior to the euro.

Our interpretation is in terms of hysteresis with a financial twist. Hysteresis is the idea that aggregate demand and aggregate supply shocks are endogenously linked (see e.g., Blanchard and Summers 1986). Demand shocks give rise endogenously to supply shocks, and conceivably vice versa. Familiar variants of the hysteresis argument posit that negative aggregate-demand shocks create negative aggregate-supply shocks.<sup>7</sup> One channel through which this is thought to occur is for temporary unemployment to degrade the labor force through loss of experience and erosion of skills. Another is the possibility that temporary reductions in output cause firms to reduce investment, in turn lowering the capital stock and potential output.

The forms of hysteresis we emphasize in this paper, which we think of as especially relevant to the Euro Area through its first 15 years of existence, operate through financial markets rather than labor markets. In the Euro Area, positive shocks to aggregate supply produced a lending boom that fueled an increase in spending and aggregate demand. Positive supply shocks that enhanced the productivity of existing capital and labor increased margins and profitability and therefore raised asset prices. Higher asset prices encouraged bank lending both by increasing European bank capital (allowing banks to expand their lending) and by stimulating borrowing (which was used to finance additional investment, consistent with the now higher level of Tobin's  $q$ ). More investment meant more aggregate supply, causing output to continue rising over time. And more demand meant higher rather than lower prices.

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<sup>6</sup> Nothing in our methodology imposes the constraint that prices must rise in response to temporary shocks and fall in response to permanent ones; rather, this result serves as a check on our interpretation.

<sup>7</sup> And, symmetrically, that positive aggregate demand shocks give rise to positive aggregate supply shocks. This last idea is one rationale for running what is referred to as a "high-pressure economy" (that is, as subjecting the economy to a positive aggregate demand shock).

Meanwhile, negative demand shocks that would normally be expected to reduce both output and prices had little visible effect in the Euro Area because the short-run aggregate supply curve was relatively inelastic, reflecting real rigidities in product and labor markets. But the lower product prices associated with this negative shock to aggregate demand also reduced asset prices, causing the financial mechanism described in the previous paragraph to run in reverse. Lower asset prices discouraged lending, depressed borrowing, and caused demand to fall still further. The result of the negative demand shock was thus an exaggerated fall in output and deflation, consistent with what Europe experienced in recent years.

This interpretation emphasizing hysteresis operating via the financial sector suggests an explanation for why disturbances to Germany became more highly correlated with disturbances to the GIIPS. When Germany experienced a positive aggregate supply shock, in the form of the Hartz II reforms adopted shortly after the advent of the euro, not only did the country's own growth accelerate but bank finance flowed from Germany and other Northern European countries toward the GIIPS, which were an attractive destination for now more abundant bank finance, as a result of their heretofore high interest rates.<sup>8</sup> Thus, Germany and the GIIPS experienced correlated aggregate supply and aggregate demand shocks in the first post-Euro decade. When the global financial crisis hit and banks in Germany and elsewhere retrenched, the same process then operated in reverse. This financial distortion appears to be what is driving some of our otherwise counter-intuitive results.

For this explanation to be consistent with the observed contrast between the U.S. and the Euro Area, there must be reasons to think that the bank-lending response, the mechanism through which positive supply shocks endogenously generate positive demand shocks, operated more powerfully in the Euro Area than the U.S. and, for that matter, than in Europe itself in the earlier (pre-euro) period. To explain the greater elasticity of bank lending in the Euro Area than the United States, we point to lesser reliance of European bank regulators on simple leverage ratios, and to their greater reliance on banks' own internal models, which are inherently procyclical. To explain the greater elasticity of bank lending in post-euro than pre-euro Europe, we point to the intensification of bank competition with completion of the Single Market, the elimination of exchange risk courtesy of the euro, and the temptation of national regulators to favor their national champions through the adoption of light-touch regulation.

An implication of this analysis is that the Euro Area needs vigorous, coordinated regulation of its banking and financial systems by a single supervisor (that monetary union without banking union will not work). This perhaps encourages a somewhat optimistic conclusion, since the Euro Area may in fact be moving toward banking union. But another implication is that the Euro Area will remain prone to financial booms and busts, and therefore to

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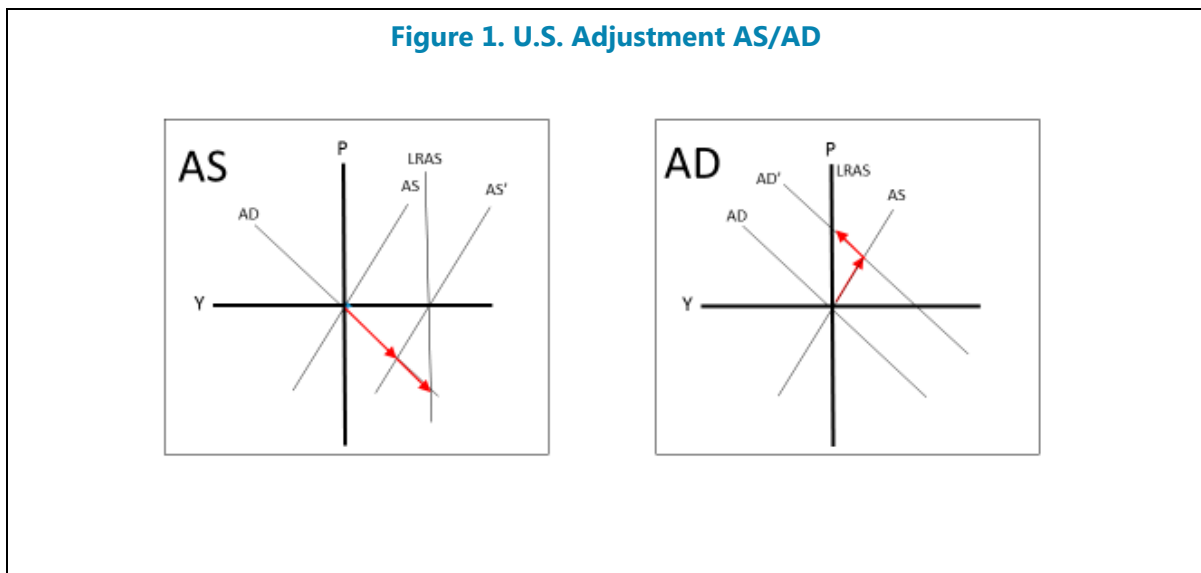
<sup>8</sup> On the Hartz II Reforms, see Kemmerling and Bruttel (2006).

destabilizing shocks, so long as regulators continue to rely on banks' internal models. To the extent they do, this leads one to a rather more pessimistic conclusion.

## II. ESTIMATION RESULTS

We follow the same procedures as in our earlier work, collecting data on real GDP and the GDP deflator through 2014 for the eleven initial members of European Monetary Union and ten additional advanced countries, and Gross State Product and the associated deflator for the eight U.S. Bureau of Economic Analysis regions.<sup>9</sup> Growth and inflation are the first difference of the logarithm of real GDP and the GDP deflator, respectively. Since the VARs are estimated using two lags, the estimation period is 1990-2014, or 25 years of data. This is the same length of time as in our earlier work, which covered 1963-1988.

We used a Blanchard-Quah decomposition to differentiate between two types of shocks, those that have permanent effects on both output and prices, which we will refer (for now) to as aggregate supply shocks, and those that have only a temporary effect on output but a permanent effect on prices, which we will call aggregate demand shocks (more on this assignment below). The logic for this interpretation is the canonical aggregate-demand-aggregate-supply model shown in Figure 1.



The left hand panel labeled AS shows the response to an increase in aggregate supply. Initially, output rises and prices fall as the supply shock traces out the downward sloping

<sup>9</sup> The eleven Euro area members are Germany, France, Italy, Spain, the Netherlands, Belgium, Austria, Ireland, Portugal, Greece, and Finland, as well as the Euro area as a whole. The 8 US regions are the Mideast, New England, Southeast, Southwest, Great Lakes, Plains, Rocky Mountains, and the Far West. The additional advanced countries are the United States, Japan, the United Kingdom, Canada, Sweden, Switzerland, Australia, New Zealand, Denmark, and Norway.



aggregate demand curve. Over time the aggregate supply curve rotates to become vertical at the new higher level of potential output, and the initial path is further extended along the aggregate demand curve. The final outcome is permanently higher output, and permanently lower prices.

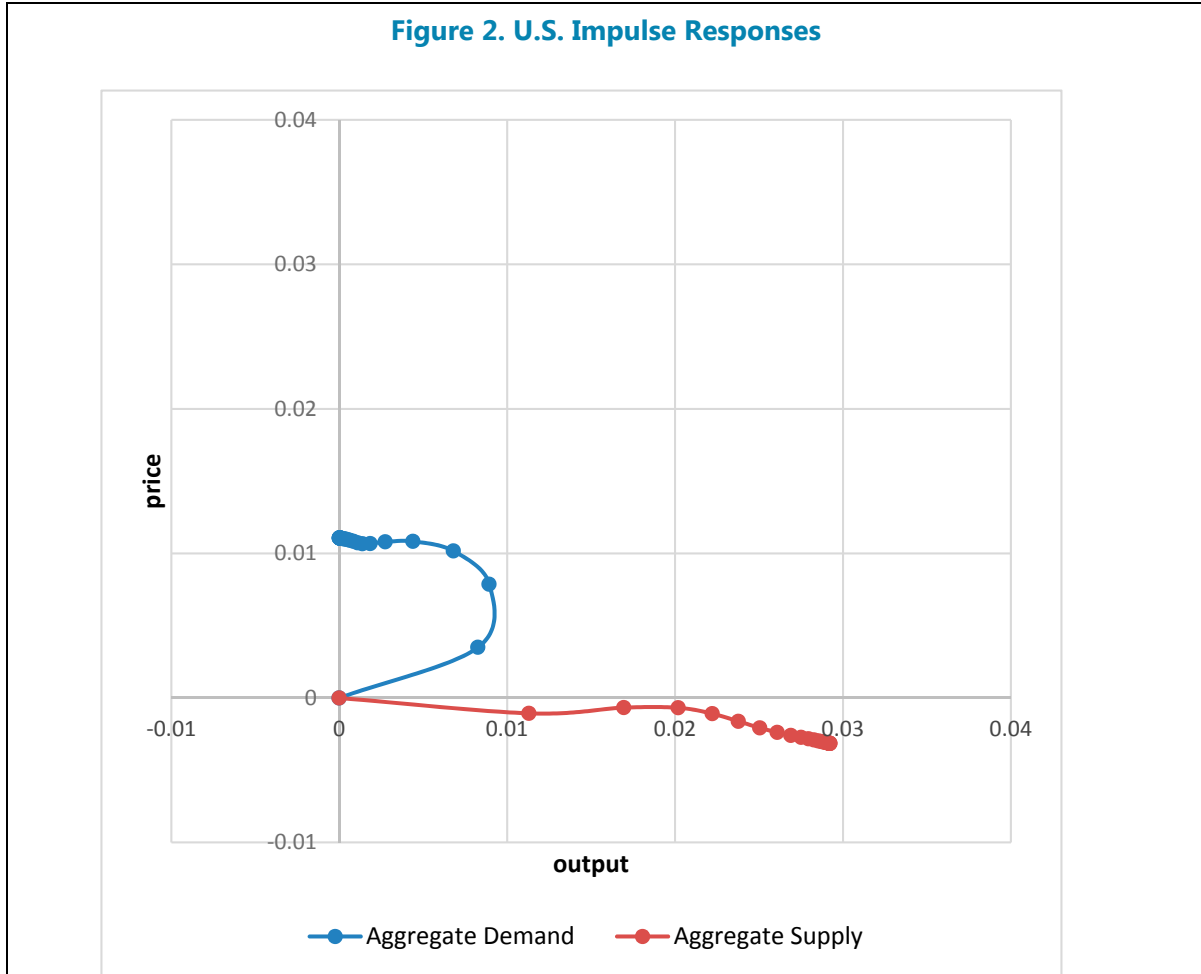
The right hand panel marked AD shows the path following an aggregate demand shock. In this case the impact is to raise both output and prices, as the shock traces out the upward-sloping aggregate supply curve. But as the short-run aggregate supply curve becomes vertical in the long run at the initial level of output, output falls back to its initial value, even as prices continue to rise. These dynamics trace out the aggregate demand curve. Thus, a positive aggregate supply shock should produce a gradual rise in output and fall in prices, while a positive aggregate demand shock should initially produce a rise in output and prices, followed by a gradual reversion of output to initial levels and a continuing rise in prices.

Estimation only requires (effectively, enforces) that there is one permanent and one temporary shock to output. In particular, it does not require that prices rise in the second case and fall in the first. Whether these implications follow is purely dependent on the data. The estimation results and associated impulse responses can therefore be used to check whether patterns are consistent with the interpretation suggested by the textbook aggregate-supply-aggregate-demand model. In our earlier paper, the data and impulse responses in both Europe and the United States were consistent with these textbook predictions. Prices fell in response to permanent positive shocks but rose in response to temporary ones. The impulses indicated relatively large negative aggregate supply shocks in the 1970s, around the time of the first and second OPEC oil shocks. These findings encouraged us to interpret the two underlying shocks in terms of aggregate demand and again supply.

The results for the United States for the recent period replicate this pattern. Figure 2 shows the impulse response functions associated with our estimated equations, in price-output space, for the U.S. as a whole. The aggregate supply curve traces out a downward sloping aggregate demand curve with a slope about 30 degrees below the vertical. The aggregate demand shock, depicted in blue, traces out a short-run aggregate demand curve with a slope of 30-45 degrees, followed by a return to the initial level of output along a path that has a similar slope to that traced out by the aggregate supply shock (shown in orange, directly below). Results for individual U.S. regions in the appendix display the same basic patterns, with some intuitive differences.<sup>10</sup>

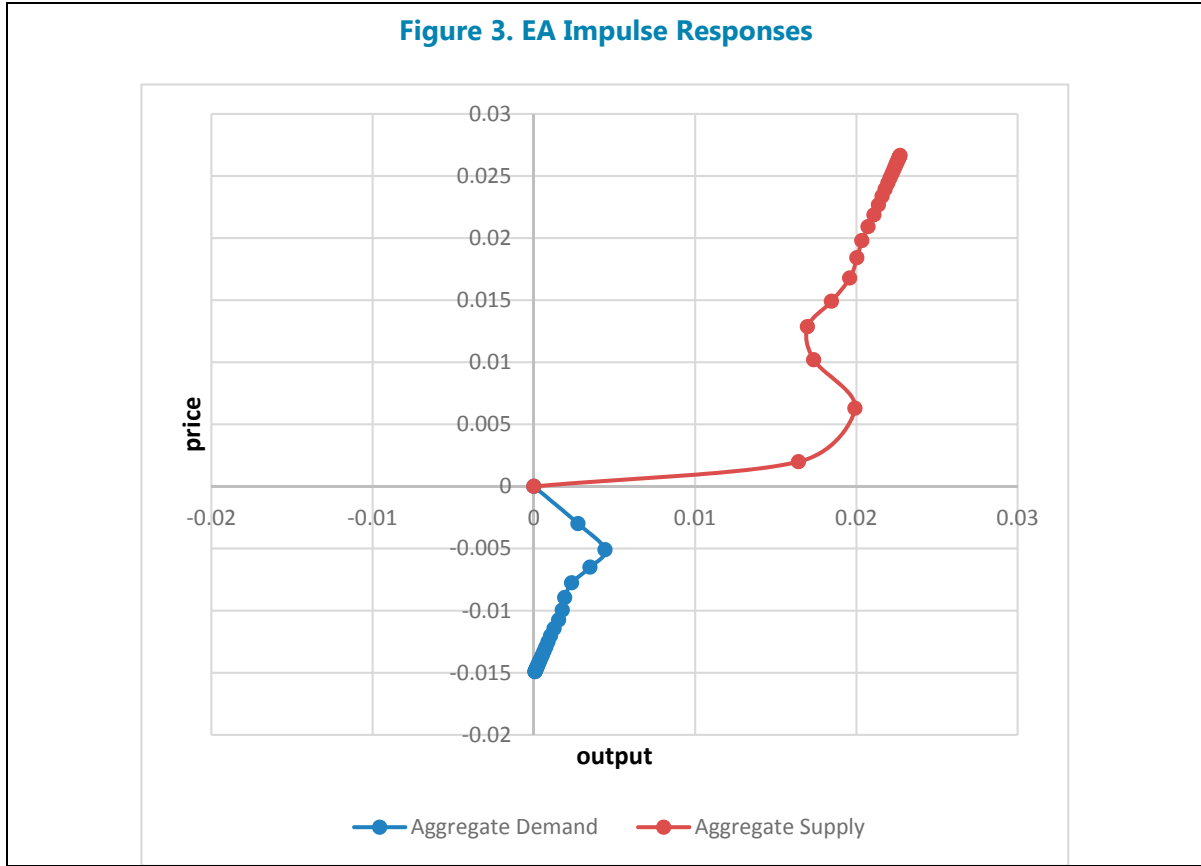
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<sup>10</sup> For example, the mineral-rich Southwest and Rocky Mountain regions both have relatively flat aggregate supply curves, as one would expect.



In the case of the Euro Area, however, the results (Figure 3) are less intuitive and do not conform to the predictions of the standard textbook model. One shock raises output and lowers prices, but this is the “aggregate demand” shock with only a temporary impact on output. The other shock, which raises output permanently, produces almost no change in prices initially, followed by a gradual increase in prices over time. Looking at the individual results for the 11 long-term members of the Euro Area (where Luxembourg is aggregated with Belgium and Greece is included despite only joining in 2001), seven of the countries in question, including Germany, display this same pattern, with the exceptions, France, Belgium, Austria, and Finland, conforming to the traditional pattern, as in our earlier paper and as in the United States (impulse responses for all countries and the eight US regions are shown in the appendix). The ten other advanced economies for which we have comparable data and estimates also conform to the traditional U.S. pattern, with the sole exception of Japan. It would appear, then, that these unconventional responses are essentially a Euro Area phenomenon.<sup>11</sup>

<sup>11</sup> And to the extent that they are also a Japanese phenomenon, that may tell us something about their interpretation (more on this below).



The responses in Figure 3 are not easily explained using the standard aggregate-demand-aggregate-supply framework. To make sense of the “aggregate demand” shock would require a downward sloping aggregate supply curve and an upward sloping aggregate demand function, the opposite of the textbook model. Even then it would be hard to rationalize an aggregate supply shock that had little impact on prices initially but a large impact subsequently. That said, these patterns cannot be dismissed as a figment of the data, given that they obtain for a substantial number of Euro Area countries.

Our interpretation of the phenomenon is “hysteresis with a financial twist.” At its most basic, the hysteresis argument is that aggregate demand and supply shocks are linked (see e.g., Blanchard, Cerutti, and Summers, 2015). Familiar variants of the hysteresis argument see aggregate-demand shocks as creating a long-term aggregate-supply response. One such channel allows temporary unemployment to degrade the labor force (through loss of experience and erosion of skills). Another is the possibility that temporary reductions in output cause firms to reduce investment, in turn reducing the capital stock and potential output.

An alternative is that the aggregate supply shock comes first and that this then leads to changes in aggregate demand in anticipation of its future impact. This possibility has not been much discussed in the literature, although it cannot be ruled out a priori.

Our explanation synthesizes these two views. In a world where the supply of credit by the financial sector is responsive to asset prices, anticipations of positive aggregate-supply shocks will become self-fulfilling (they will create their own demand). Expected increases in supply will generate a loosening of financial conditions (a “credit boom”) through a financial accelerator (a la Bernanke, Gertler, and Gilchrist, 1999) that in turn produces an increase in spending. Much of the increase in spending goes into investment and results in additional hiring, thereby increasing aggregate supply at least in the short-term. Asset prices rise because the same factors of production produce more output in the short run following the positive supply shock (productivity and profitability both rise, other things equal). Lending responds because financial institutions using internal risk models interpret higher asset prices as a reduction in risk, requiring them to hold thinner risk buffers and allowing them to lend more (more on this below).

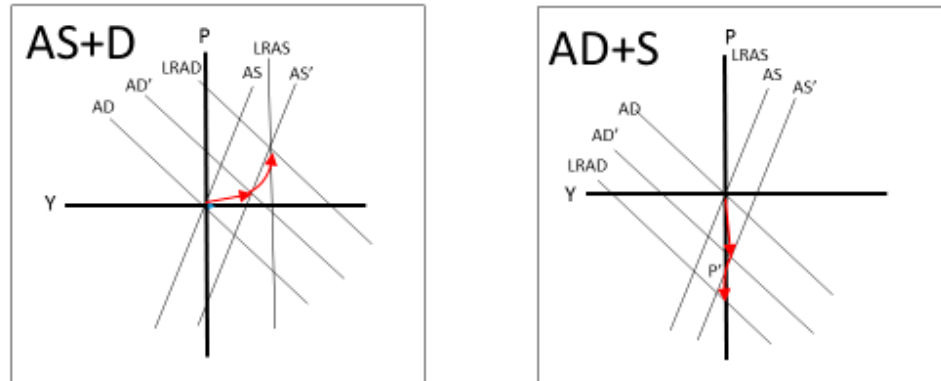
The dynamics are depicted in Figure 4. Consider a shock that is anticipated to raise aggregate supply, shifting the AS curve rightward to AS' and therefore also affecting aggregate demand. This is the shock in the left-hand panel labeled AS+D. Since the financial system responds to the higher asset prices associated with this positive shock, credit becomes more abundant, spending rises, and aggregate demand shifts right to AD'. Because the financial accelerator moves the aggregate demand and aggregate supply curves together and in the same direction, the normal downward pressure on prices from an aggregate supply shock is offset. That impact on prices may be offset more or less than completely; in the figure we depict the case where it is offset more than completely. Over time, the impact on financial conditions continues stimulate higher lending. Since this effects persists after the initial shock, aggregate demand continues to rise, shifting AD further to the right, ultimately to LRAD, even as aggregate supply rotates to become vertical at its higher long-run level LRAS. The result is that the permanent increase in output is accompanied by an upward spiral in prices.

Observers of Europe since 2008 may prefer to run this experiment in reverse. A negative shock to aggregate supply due to, say, disruptions to the financial system leads to a decline in output and also a decline in credit, spending, demand and prices. The observed decline in output is associated with deflation, in other words. Over time, as output falls further, that deflation deepens.<sup>12</sup> This interpretation can also help us understand why the impact on output and prices is larger in the GIIPS than the center, including in Germany (as documented in the Appendix), insofar as the negative shock associated with the disruption to financial system is greater in the Southern European countries.

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<sup>12</sup> Note that in this example we have added a second channel through which the negative supply shock can depress demand, spending, prices and output: along with the negative impact on credit supply of lower asset prices, impairment of the financial system further reduces credit supply. There is no incompatibility between the two channels. Their coexistence reinforces our point.

**Figure 4. Euro Area Adjustment: Financial Hysteresis**



Why might this hysteresis only have affected the Euro Area and not also the United States? One answer is that the Euro Area banking system was more sensitive to changes in asset prices. For most of this period, Euro Area banks operated under Basel capital rules, applying risk weights to all or many of their assets. The major universal banks were also permitted to use their own internal risk models when gauging the adequacy of the capital they held against their expanding investment banking operations, and the banks in question were overseen by national supervisors. Intense regulatory competition within the Single Market, which was effectively completed for financial services in this period, provided supervisors incentives to support their banking systems through regulatory means that ended up increasing the elasticity of credit supply. Insofar as Europe was overbanked, banks had an incentive to aggressively expand lending in boom periods in the effort to survive. Large Euro area banks used the flexibility afforded by pro-cyclical Basel capital rules and their national supervisors to increase lending aggressively when asset prices rose. Higher asset prices signaled additional lending opportunities (as indicated by Tobin's  $q$ ). They reduced required capital holdings (they allowed additional lending and assets to be piled atop existing bank capital) insofar as they were associated higher credit ratings and lower risk weights. Since addition lending led to further increases in asset prices, this process was self-reinforcing. It generated powerful and long-lasting financial accelerator effect.

U.S. commercial banks, by contrast, were required to comply with a U.S.-specific "simple leverage ratio" that limited the extent to which they could respond to higher asset prices. The leverage ratio was imposed in the wake of the Saving & Loan crisis of the early 1980s. It was part the "prompt corrective action" aimed to enforce timely and hence less costly interventions in failing financial institutions. Specifically, it required commercial banks to hold at least 5 cents of capital for every dollar of assets. Since this U.S.-specific overlay to the Basel capital-adequacy rules used total assets rather than risk-weighted assets, it short-circuited the flexibility in Basel risk-weights that was used and abused in Euro area. Hence, the U.S. regulatory system limited the operation of the self-reinforcing financial accelerator-

process evident in the Euro area, where higher asset prices led to more lending which in turn led to even higher asset prices.

Banks elsewhere were also under Basel rules but with stronger supervision, smaller investment banking operations, and fewer competitive incentives to expand lending, all of which reduced the financial accelerator. An interesting intermediate case is the United Kingdom, where banks had many of the same incentives as in the Euro Area banks but a significant share of the commercial banking system had close links with the more conservative Hong Kong banking model. Indeed, the UK represents an intermediate result insofar as the initial downward pressure on prices after an aggregate supply shock is gradually reversed as prices come back to the initial level, suggesting some role for an expansion in aggregate demand through the financial system (again, see the appendix). It is also possible to understand the otherwise peculiar results for Japan in this light, insofar as the Japanese economy operated under the influence of highly procyclical bank lending – a crisis in the banking system, and in bank lending, that was associated with a persistent growth crisis starting in the early 1990s.

If aggregate supply and aggregate demand shocks are linked to one another via the financial system, what then is the interpretation of the “aggregate demand” shock with only a temporary impact on output shown in the AD+S panel in Figure 4? We interpret it as a reduction in aggregate demand with little or no effect on asset prices and therefore on bank lending. Since the financial system is the main mechanism through which increases in aggregate demand affect real economic activity, most of the impact of the reduction in aggregate demand in this case feeds through to lower product prices rather than output. This is consistent with the observed impulse-response for Europe in Figure 3. It is the result of an aggregate demand shock when the short-run aggregate supply curve is relatively inelastic, as we have drawn it in Figure 4. (Compare Figure 1 above for the United States.) A relatively inelastic short-run aggregate supply curve is conventionally understood as reflecting the prevalence of real rigidities (Romer 2011). A substantial literature concludes that these rigidities are more prevalent in Europe than in the United States (see e.g., Bauer, Bonin, Goette and Sunde 2007 and Babecky, Du Caju, Kosma, Lawless, Messina and Room 2010).

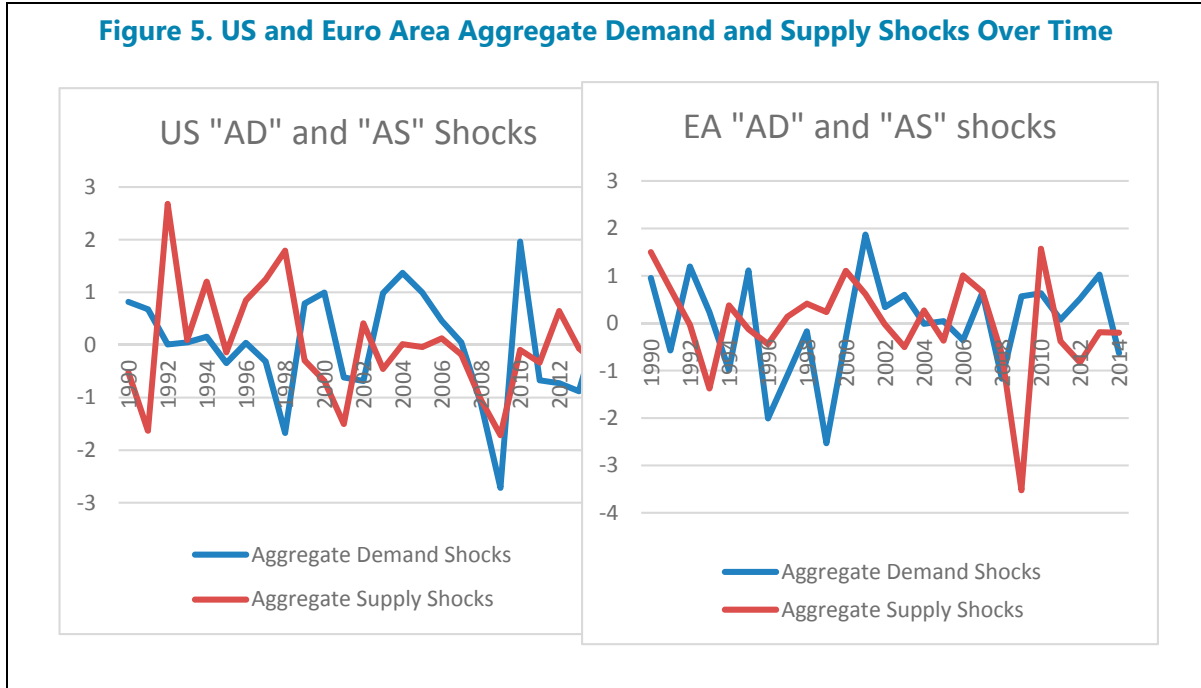
In Figure 3, output rises rather than falling in the short run. This indicates that the negative aggregate demand shock is being accompanied by a downward (outward) shift in the short-run aggregate supply curve. In Europe, reductions in aggregate demand that were not linked to the financial cycle, such as moves to fiscal austerity, were accompanied by lower wages and prices that improved competitiveness within the currency union. As lower costs widened margins on exports, firms were able to expand production even if the resulting increase in costs offset some of the downward pressure on prices. Since there is no increase in long-term potential output in this scenario, the result can be interpreted as a reduction in the price level  $P'$  around which the short run aggregate supply curve  $AS'$  rotates.

In the case we have drawn designed to correspond to the impulse response shown in Figure 3, the positive competitiveness effect outweighs the negative demand effect in the short run. This is not necessarily the case, however. We could have as easily shown the case where the negative demand shock dominates in the short run, leading to a fall in output rather than a rise. Over time, real rigidities bring about a continuing fall in aggregate demand to LRAD. This leads to lower prices even as the aggregate supply curve becomes vertical and output reverts to its initial level. The underlying point, confirmed in our empirical analysis, is that the change in output is small as there is no financial sector impact.

This perspective enables us to interpret the shocks observed over time in the Euro Area and the United States, as shown in the two panels of Figure 5. The 2008/9 crisis in the United States is primarily a negative aggregate demand shock—a temporary shock that lowered output and prices but was reversed subsequently—along with a smaller negative supply component. This negative demand shock followed a series of positive demand shocks in 2004-06, which are plausibly associated with the country's housing bubble.

In the Euro Area, in contrast, the 2008/9 crisis is identified primarily as a permanent “aggregate supply” disturbance as the financial accelerator reinforces the initial negative shock to output. After being partially offset in 2010 by fiscal support, these negative shocks persist into 2011 and 2012 via their self-reinforcing aggregate demand effects.

The pattern of shocks around the transition to the euro is also intuitive. There was a run of negative (i.e., deflationary) aggregate demand shocks in the run-up to monetary union in 1996 through 1999, as countries engaged in fiscal consolidation in the effort to meet the “convergence criteria” for entry into the monetary union. The ERM crises of the early 1990s appear as negative aggregate supply shocks, which were followed by a set of largely positive supply shocks from 1997 to 2008 as EMU became what appeared to be, at the time, a well-functioning reality.



### III. CORRELATION RESULTS

We now compare the correlation of shocks across U.S. regions and Euro Area members. Doing so requires selecting a pair of anchor regions, which following our earlier paper we take as the Mideast (the mid-Eastern Seaboard) in the United States and Germany in the Euro Area. For the results reported here we make two adjustments to the sample. First, we start the calculations using shocks from 1994 rather than 1990. Although the Maastricht Treaty was negotiated in 1991 and signed in 1992, this was followed by the crises in the Exchange Rate Mechanism (ERM) in 1992 (when the UK and Italy were forced to leave the mechanism) and 1993 (when France was almost forced to do likewise before it was saved by an expansion of the bands from  $\pm 2\frac{1}{4}$  percent to  $\pm 15$  percent).

The ERM crises matter because they cast doubt over the future of the single currency, more so once Denmark rejected the Maastricht Treaty in a referendum and France barely accepted it in another. It seems reasonable, therefore, to conclude that the true start of the run-up to EMU, when a consensus existed that the monetary union would actually come into existence, was in 1994, which is logically therefore also the breakpoint after which one should expect to observe different financial-market behavior.

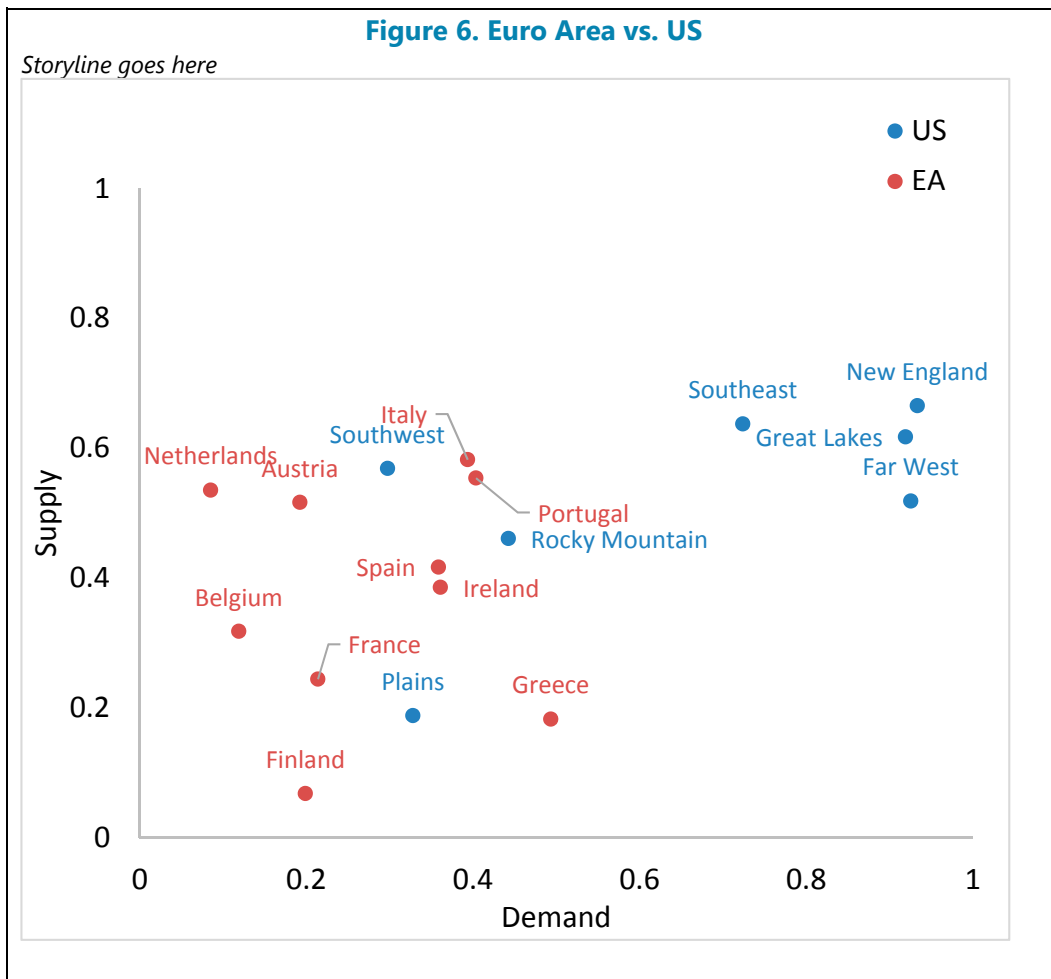
Second, we exclude 2009 from the analysis, since in both the U.S. and the Euro Area (as in other advanced economies) this year is characterized by an exceptionally large and highly correlated (across countries) global shock.<sup>13</sup> Including this observation would strongly bias

<sup>13</sup> When we include it, 2009 is characterized as both a negative aggregate demand and negative aggregate supply shock



the results toward finding highly correlated shocks everywhere. Little information is added, in other words, by including a shock where all regions experienced very similar shocks (although we will return to the ubiquitous nature of the 2009 crisis below).

Figure 6 shows the resulting correlations, where aggregate supply shocks are on the vertical axis and aggregate demand shocks are on the horizontal. The United States shows an inner/outer structure similar to the one in our analysis of the earlier period. Four regions are located relatively close to the top-right hand corner of the figure, which means that both shocks are highly correlated with those in the Mideast: the regions in question are New England, the Great Lakes, and the Southeast, which are contiguous to the anchor region, and the Far West, which is not. The “periphery” is composed of the Rocky Mountains and Southwest, which depend relatively heavily on mineral extraction, and the Plains, which is specialized in agriculture.



The main change from our earlier results is that the Southeast and the Plains have switched positions, with the Southeast joining the inner core and the Plains joining the periphery. The Southeast plausibly became more integrated with the core as it shed low-value-added

manufacturing in favor of services and motor vehicle production. By contrast, the agriculturally-specialized Plains is less tightly linked to the U.S. anchor region, since agricultural products were traded increasingly on global rather than domestic markets.

The Euro area displays lower correlations and less well defined subgroups. Still, it is possible to distinguish one set of countries with relatively correlated “aggregate demand” and “aggregate supply” shocks; these constitute what came to be known as the Euro Area periphery during the crisis (Italy, Portugal, Spain, and Ireland and Greece, although Greece only shows a relative high correlation of “aggregate demand” shocks). Of the remaining countries, the Netherlands and Austria exhibit high correlations of “aggregate supply” shocks with those in Germany, while France, Belgium, and Finland do not – they are clearly in the outer circle. This inverts one of the findings of our earlier study, in which the inner circle could be interpreted as a Euro Area core (the Netherlands, France, and Belgium—Austria was not included in the analysis) and the outer circle was composed of Italy, Spain, Ireland, Portugal, and Greece.

We interpret these results as consistent with a financial cycle that linked Germany and the periphery, as described above. One element was optimism about the future for the periphery that raised asset prices, increased lending and spending, and sucked in exports from Germany (the lower correlations for Greece reflect the fact it was still a relatively closed economy). Improved prospects in Germany, reflecting the Hartz II reforms and a competitive Euro Area exchange rate, raised asset prices; much of the resulting lending and spending affected the GIIPS, whose economic prospects consequently came to be seen as brighter. The resulting financial accelerator then fed on itself. This amplification of the financial cycle in the outlying countries is also consistent with their much larger observed output and price responses to an “aggregate supply” shock for the GIIPS (shown in the appendix).<sup>14</sup> The results also suggest similar, but less potent, process affected an economy otherwise closely linked to Germany, namely the Netherlands. Finally, shocks to four economies least associated with this financial super-cycle, France, Belgium, Finland, and (to a lesser extent) Austria, were the least correlated with those in Germany.

The differing role of aggregate supply shocks in the Euro Area from the rest of the world can also be seen in changes in their coherence over time. Table 1 shows the percentage of the variance of the underlying aggregate-demand and aggregate-supply shocks explained by the first principal component in the first half of the sample (1990-2001) and the second half (2002-2014 less 2009). In the Euro Area, the coherence of the supply shocks rises after 2002, from the first principal component explaining 48 to 63 percent of the total variance, while its share falls both for U.S. regions and for the other non-Euro Area advanced economies.

In contrast, there is no increase in the correlation of aggregate demand shocks in the Euro Area despite the advent of the single currency. This suggests that in the Euro Area the

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<sup>14</sup> This is less true of Italy than Greece, Ireland, Portugal, and Spain.

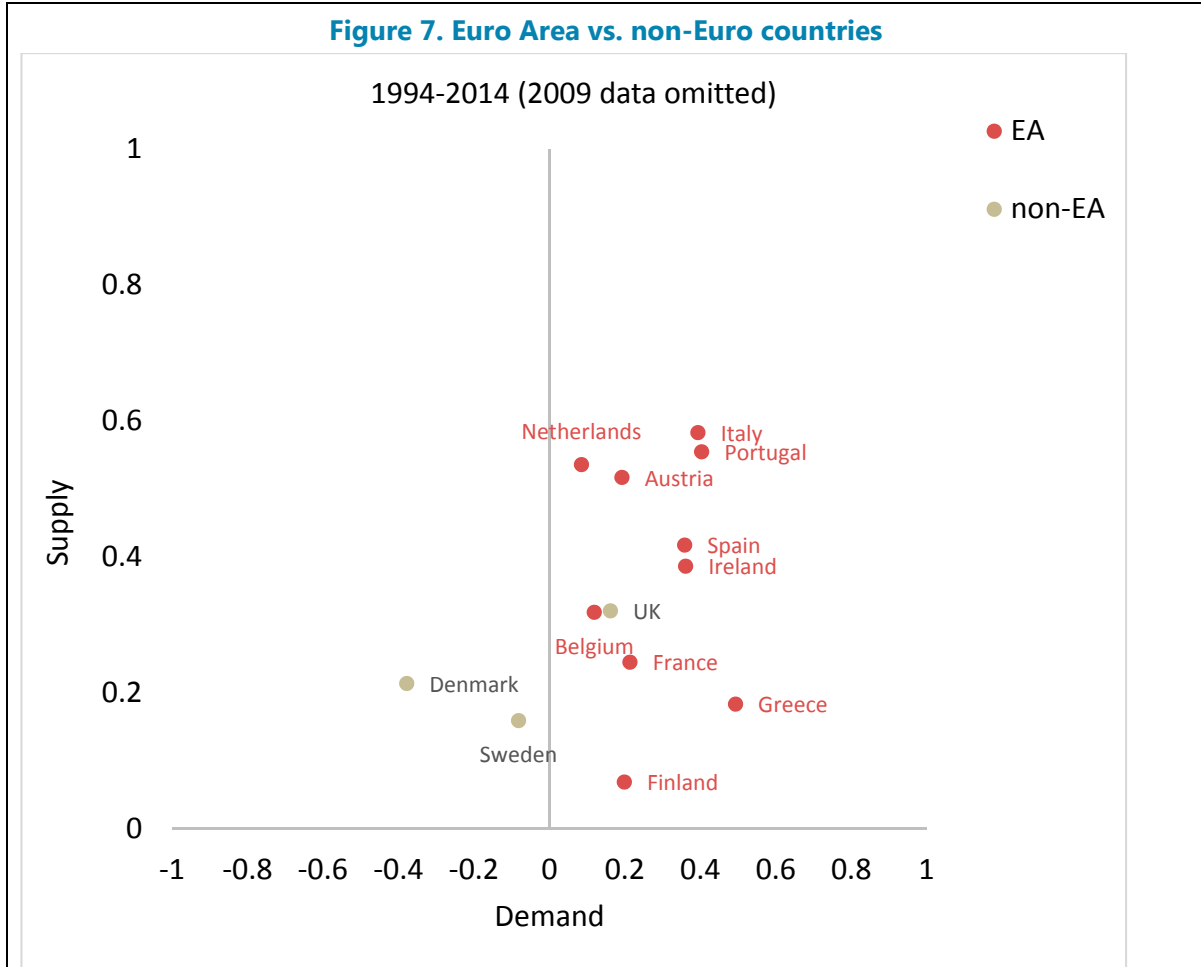
financial cycle and (ultimately mistaken) forward-looking expectations about supply-side improvements melded aggregate demand and supply shocks, so that the greater coherence caused by a single monetary policy comes through aggregate supply shocks rather than aggregate demand shocks.

**Table 1. Proportion of Variance Explained by the First Principal Component**

	EMU	US regions	Other Advanced
<b>Aggregate Demand</b>			
1990-2001	0.31	0.75	0.41
2002-2014 less 09	0.29	0.60	0.52
Difference	-0.02	-0.15	0.11
<b>Aggregate Supply</b>			
1990-2001	0.48	0.68	0.41
2002-2014 less 09	0.63	0.59	0.40
Difference	0.15	-0.09	-0.01

### Further Results

We carried out two further experiments to establish the consistency of our hypothesis that the high correlations of the GIIPS countries reflect the financial cycle. First we added the United Kingdom, Sweden, and Denmark into the European analysis. While these countries are not part of the Euro Area they were under the same type of financial regulation as the Euro Area countries. Since these countries exhibit impulse responses in line with the traditional aggregate-demand-aggregate-supply model, their correlations with Germany should also be low. As can be seen in Figure 7 these countries also form part of the European periphery, with supply-shock correlations similar to those of France, Belgium, Austria, and Finland. Strikingly, for two of these countries aggregate demand shocks are negatively correlated with those in Germany, consistent with the view that maintaining monetary independence via a separate currency reduces the coherence of monetary disturbances and hence the correlation aggregate demand shocks. (To be fair, one of these countries is Denmark, which pegs to the Euro.



The second experiment involves looking more directly at the impact of the financial accelerator. We added the contemporaneous and first lag of the change in real credit, real equity prices, and real house prices as exogenous variables in the VAR.<sup>15</sup> The resulting shocks and response functions can be thought of as what would have occurred in the absence of the financial accelerator. Comparing the baseline responses with those controlling for financial conditions suggests that the financial accelerator was a major amplifier of macroeconomic shocks, especially for the GIIPS. In particular, for a typical country the long-term impact on output of an “aggregate supply” shock is twice as large when the financial channel is allowed to operate. For the GIIPS the effect is even larger: opening up the financial channel triples the impact on output. There is also smaller but noticeable

<sup>15</sup> Credit and house prices are standard inputs into measures of the credit cycle, while equity prices are important indicators of animal spirits. Equity and house prices are available for virtually the entire sample period and set of countries, while data on credit is generally only available from the late 1990s, particularly for Euro Area countries. The house price and credit data are from the BIS, while the equity data from the IMF’s *International Financial Statistics*. All results are available from the authors.

(continued...)

amplification of the long-term impact of “aggregate demand” disturbances on prices.<sup>16</sup> Still more strikingly, once the financial accelerator is removed from the estimation, the high correlation of “aggregate supply” shocks between the GIIPS and Germany falls dramatically, while the correlations for other European Union countries are essentially unchanged. By contrast, there is a relatively uniform if modest reduction in correlations of “aggregate demand” shocks.

**Table 2. Correlations of “Aggregate Supply” Disturbances with those of Germany**

	GIIPS	Other Euro Area	Other EU
With Financial Accelerator	0.42	0.34	0.23
Without Financial Accelerator	0.12	0.32	0.21
Difference	0.30	0.01	0.02

#### IV. CONCLUSION

A standard approach since the early 1990s to analyzing the suitability of a collection of economies for joining together in a monetary union is to estimate the correlation among them of disturbances to output – temporary and permanent shocks, or aggregate demand and aggregate supply disturbances in the conventional interpretation – using bivariate vector autoregressions of inflation and GDP growth with structural restrictions imposed. Updating those results with 25 years of additional data is a way of determining whether Europe remains further than the United States from satisfying the symmetric-disturbances criterion for an optimum currency area. It enables us to ask whether it is still possible, as earlier, to distinguish a Euro Area core and periphery. And it speaks to the question of whether there is support for the endogeneity of the optimum currency area criteria – that is, whether Europe has come closer to satisfying the asymmetric-disturbances condition following creation of the single currency.

Utilizing this approach, we find that correlation of shocks across regional and national economies is still higher in the U.S. than the Euro Area, suggesting that Europe remains further from satisfying the symmetric-disturbances criterion. This finding resonates with the observation that Europe has experienced considerable teething pains in its first decade and a half of monetary union. It provides only limited support for the variant of the “endogeneity of

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<sup>16</sup> Comparisons of the longer-term impact of aggregate supply shocks on prices is difficult outside the GIIPS because the long-term impact of such shocks on prices is often close to zero. Small differences in results therefore produce large changes in estimated amplification. This is even truer of the impact of aggregate demand disturbances on output, since the long-term impact is zero by construction.

the optimal currency criteria” view in which it is asserted that the asymmetric-disturbances problem will solve itself.

We also find evidence, as before, of a Euro Area core and a Euro Area periphery – a first group of countries where disturbances are highly correlated with those in Germany and a second set where they are less highly correlated. But whereas in the earlier period the Euro Area core was made up a subset of Northern European countries – namely France, Benelux, and Denmark – it now appears, surprisingly, to be made up of the crisis countries Portugal, Ireland, Italy, Greece, and Spain. More precisely, it is the crisis countries where disturbances to output are most highly correlated with Germany’s in the recent period.

Our interpretation of this last finding is in terms of the financial cycle. During the years Germany was growing strongly (after the Hartz II reforms at the turn of the century), asset prices soared, supporting an increase in banking-system leverage and encouraging lending to the so-called GIIPS. When the global financial crisis hit, asset prices collapsed and banks in Germany and elsewhere retrenched, causing the same process to shift into reverse. Thus, the increased correlation of shocks between Germany and the GIIPS should not be seen as an indication that Europe has moved closer to satisfying the criteria for an optimum currency area, but rather as evidence that the Euro Area continues to display a procyclical and destabilizing banking and financial sector.

Whereas earlier work pointed to textbook-style aggregate-supply and aggregate-demand responses (permanently higher output and permanently lower prices in response to supply shocks, temporarily higher output and permanently higher prices in response to demand shocks), the new impulse responses. Prices rise rather than falling in response to permanent (“supply”) shocks. We interpret this in terms of a hysteresis effect, where positive supply shocks raise profitability and asset prices, setting off an investment boom that stimulates demand, so as to offset the normal downward pressure on prices from a positive supply shock. One can equally imagine the same mechanism operating in reverse in the wake of a negative supply shock, for example due to disruptions to the operation of the financial system like those experienced starting in 2008.

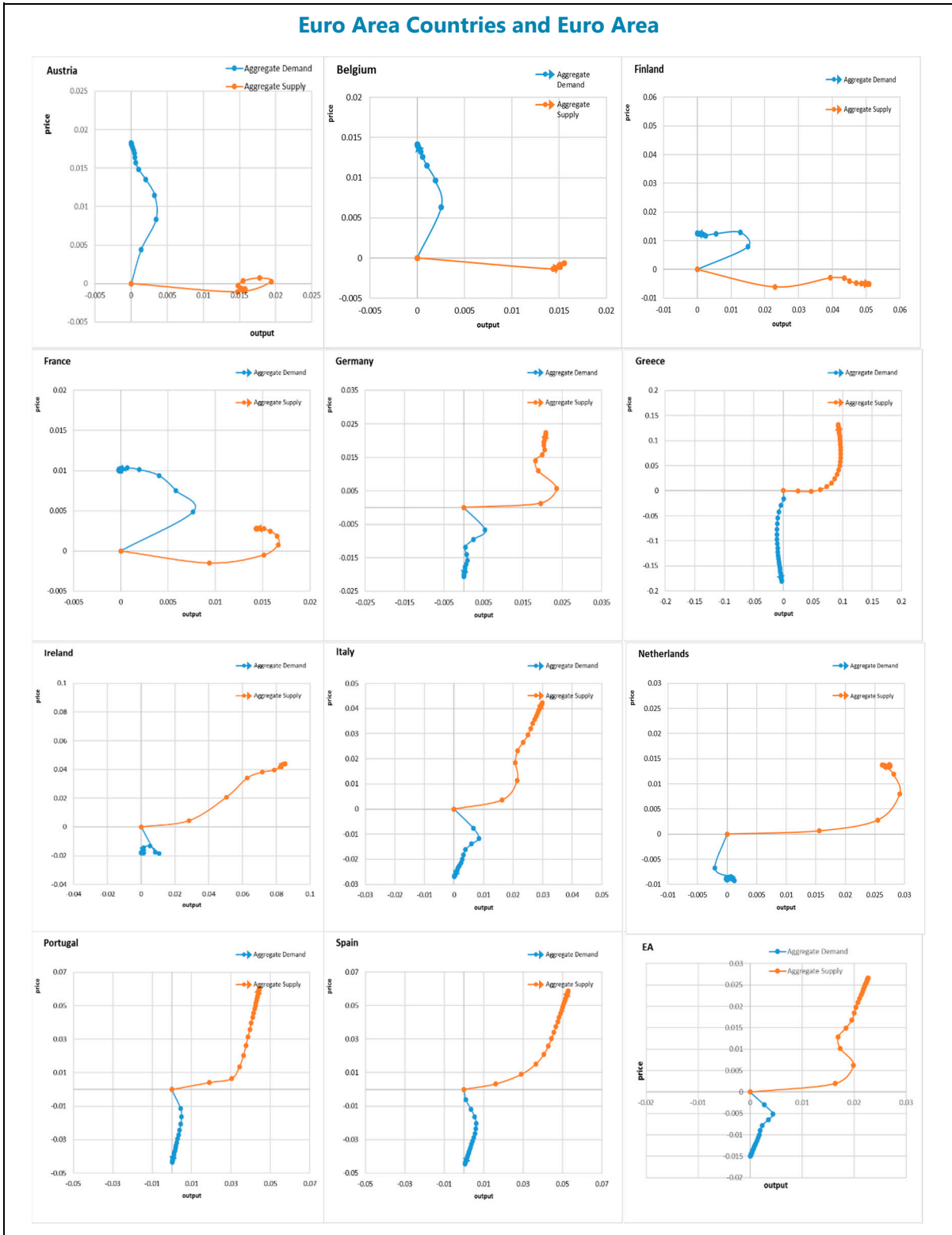
The implication is that stabilizing the Euro Area will require more vigorous, coordinated regulation of the European banking and financial system. Europe is now moving in this direction, with the creation of a Single Supervisor and a common resolution mechanism. The question is whether it is moving fast and far enough. That Single Supervisor has yet to be battle tested. The feasibility of the common resolution mechanism is open to question. The banking union lacks a common deposit insurance scheme with a fully funded financial backstop. Regulators continue to rely on the banks’ own internal models for judging capital adequacy. We worry that, so long as they do, the Euro Area will remain prone to lending booms and busts with undesirable financial consequences.

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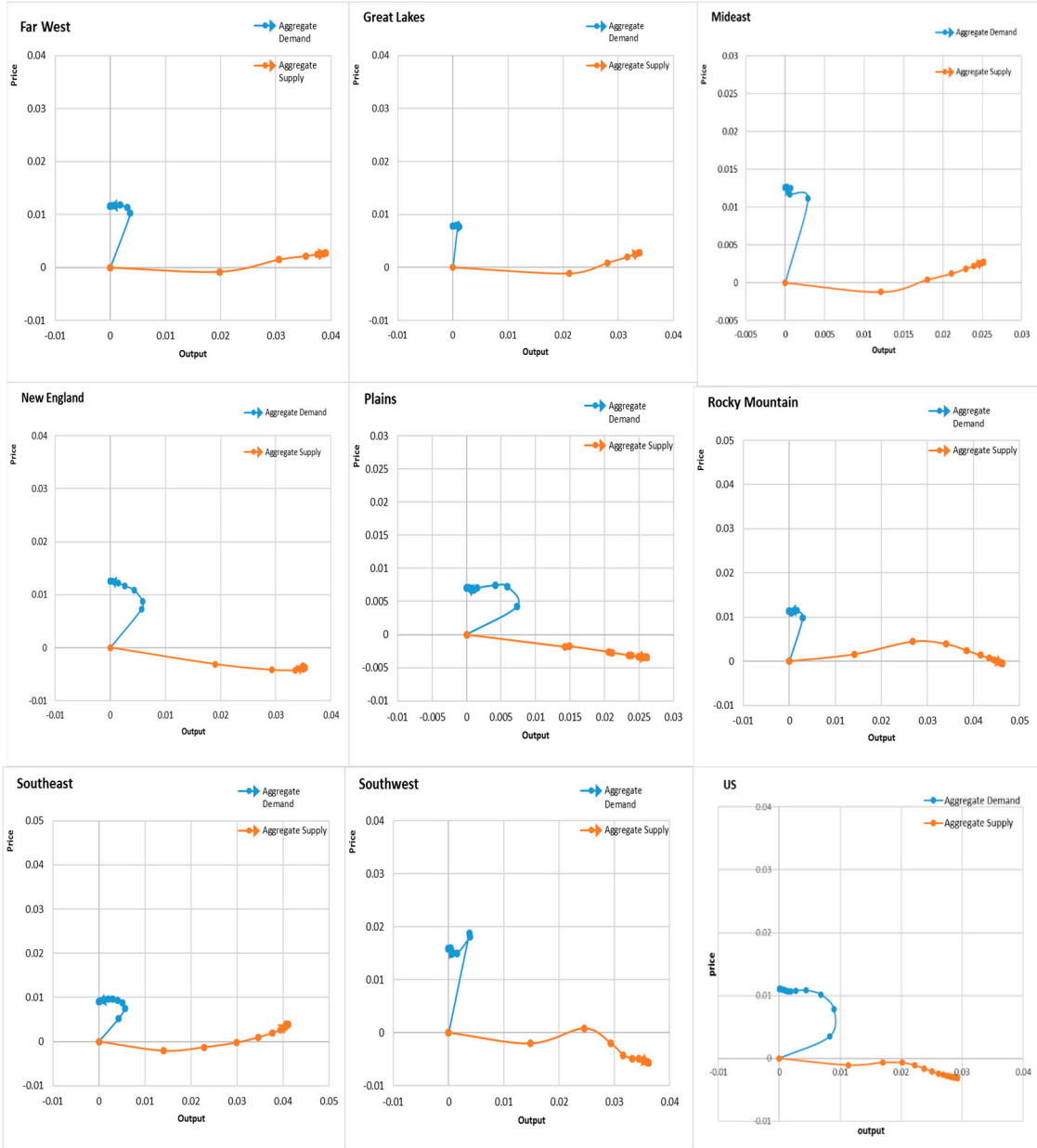
# Appendix: Impulse Response Functions for the Euro area, US Regions, and other Advanced Countries

## Euro Area Countries and Euro Area





## US Regions and US



### Other Countries

