



# DOMESTIC CORPORATE TAX REFORM UNDER PILLAR TWO

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# OECD Report on Tax Incentives and Pillar Two

- Pillar Two will be a **‘game-changer’** for tax incentives
- This means that countries need to **review and evaluate their incentives**
- **The GloBE Rules will have different impacts** on different jurisdictions, MNEs and incentives
- This report outlines **options for action** for policymakers with a **focus on developing countries**





## Background

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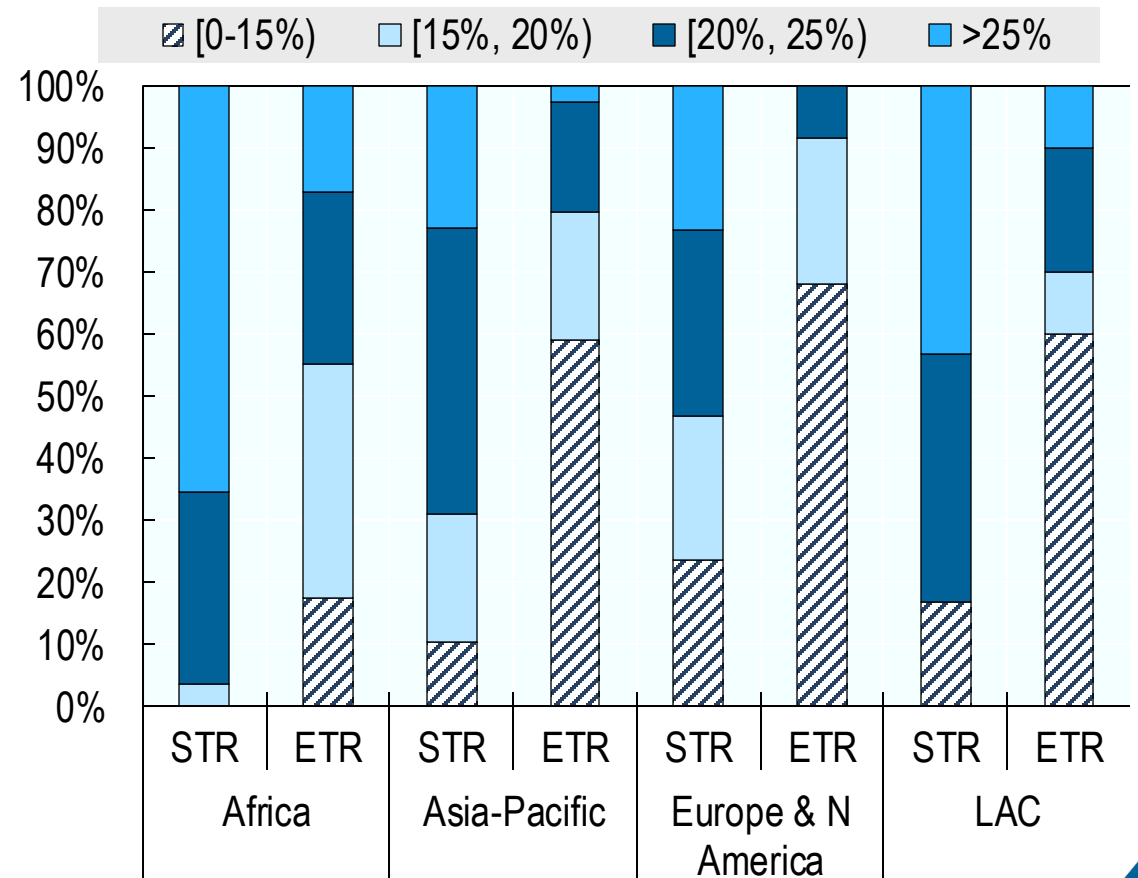
- **Pillar Two will help address profit shifting risks and change the environment for corporate income tax incentives** for countries worldwide
- **Where a tax incentive reduces a firm's effective tax rate (ETR) below the effective minimum rate of 15%, top-up tax will be due on the balance** affecting the tax benefits firms derive from the tax incentive
- In a post-Pillar Two environment, countries may wish to review the nature of the **tax incentives (TIs)** offered and to **evaluate their uptake and impact on the firms' tax liabilities**
- **Tax incentive reform and Qualified Domestic Minimum Top-up Taxes (QDMTs) can support countries in benefitting from Pillar Two**
- **Significant revenues are at stake** even for jurisdictions that have high statutory rates and those that are, on average, high-tax (ETR>15%)



# Differences between statutory and effective rates?

- **Revenue forgone can be substantial** although less visible (Redonda et al., 2022)
- **Differences between statutory and effective tax rates can result from profit shifting**
- **Widespread use of tax incentives** is also one of the reasons ETRs are often considerably lower than statutory tax rates

**Average tax rates of foreign affiliates of MNEs with revenues over EUR 750m, 2018**

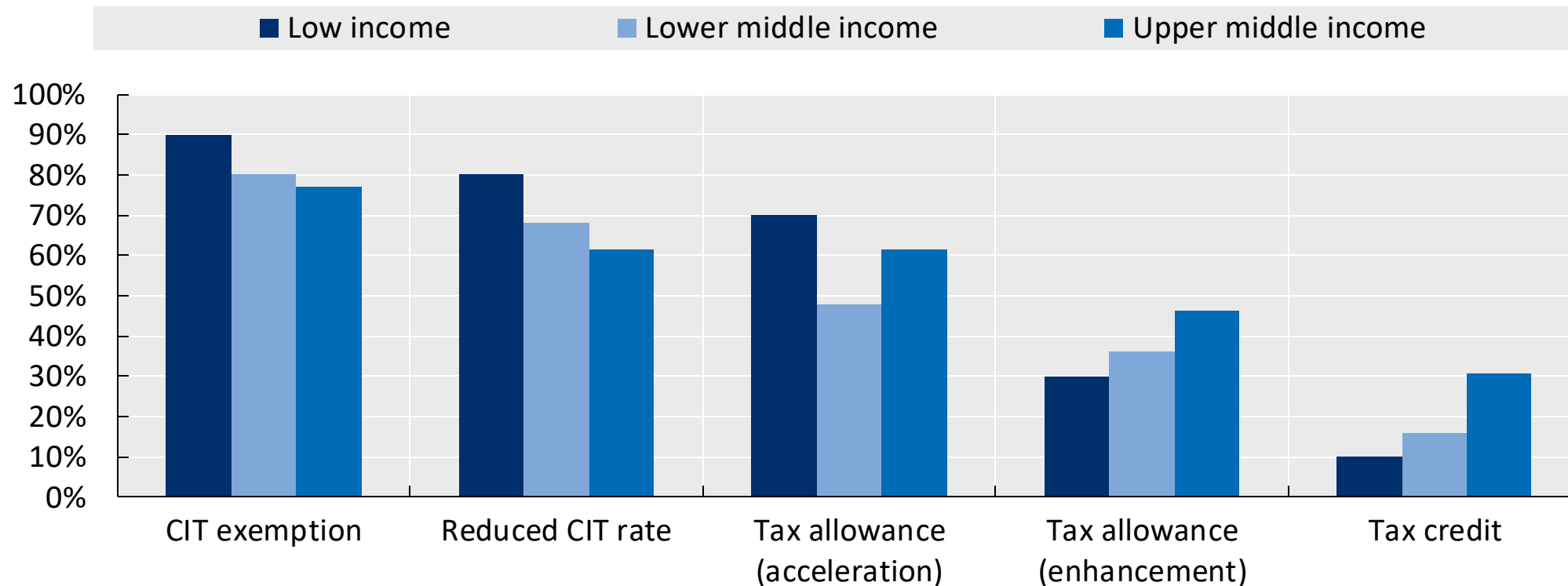


Source: OECD Country-by-Country Report data



# Widespread use of tax incentives among developing and emerging economies

**Tax exemptions, reduced rates and accelerated depreciation are the most commonly used instruments among developing economies**



**Source:** [OECD Investment Tax Incentives database](#), July 20 version, based on information for 48 countries (9 low income, 26 lower middle income and 13 upper middle-income countries) and 387 entries of CIT incentives available on 1 January 2021.



# Pillar Two

## Overview

### GloBE rules

Domestic law provision

Common approach

Based on Financial Accounts

15% effective tax rate test

Applies on a jurisdictional basis

EUR 750 million threshold

Substance-based income exclusion

### Subject to tax rule

Treaty provision

At request of developing countries

Base eroding payments

9% Adjusted nominal tax rate test

Applies on a transactional basis

Covered taxes for GloBE purposes



# Multiple factors define the way jurisdictions, entities and tax incentives may be affected

## Jurisdiction Level

- **Baseline CIT systems**
- **Other international provisions**  
(e.g. CFC rules)

## Entity Level

- Whether entities are **part of an in-scope group**
- The nature of **the entities' activities**: substance and income mix in the jurisdiction

## Incentive Level

- **Eligibility conditions**
- **Scope** of the incentives  
(narrowly or broadly targeted)
- **Tax instrument design**  
interacts with GloBE Rules

Interactions are complex as they are jurisdiction-, MNE- and incentive-specific:

**There is no “one-size-fits-all” conclusion**



# Impact of GloBE will differ by incentive design

## More likely affected

- **Full exemptions** (e.g. tax holidays)
- Reduced tax rates or partial exemptions
- Tax allowances
- Tax credits

## Less likely affected

- Accelerated depreciation for short-lived intangibles
- Immediate expensing
- Qualified Refundable Tax Credits

## Unlikely affected

- Accelerated depreciation for tangible assets

- **Other design factors matter for the impact of the GloBE Rules**
- **Expenditure-based tax incentives** will be more likely to benefit from the substance-based income exclusion (SBIE)





# GUIDANCE FOR POLICY MAKERS



# Time to revisit and reconsider tax incentives

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- **The benefits of using certain tax incentives may change due to the GloBE Rules**
  - No ‘one-size-fits-all’ conclusion
- **Pillar Two should provide impetus for tax reform**
  - Failing to act could mean that countries forego vital tax revenues that will be collected by other countries anyway and could leave them with tax incentives that are ineffective
- **Options will vary by jurisdiction**
  - Reform should be based on jurisdiction-specific analysis, identifying and assessing the tax incentives most likely to be impacted by the GloBE Rules
  - Adopting a “whole-of-government” approach will be important



## Importance of considering tax incentive design

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- **Narrowly-targeted incentives** (to certain categories of income or expenditure) may be less affected, as may incentives with ceilings or caps
- **Income-based incentives** may be more strongly affected than expenditure-based incentives, particularly for very profitable investments
- **Expenditure-based tax incentives** targeted to payroll or tangible assets may be more protected by the SBIE
- **Incentives based on timing differences** are less likely to be affected, e.g. expensing or accelerated depreciation (for certain assets) or **extended loss carry-over**
- **Qualified refundable tax credits** may be less affected. However, jurisdictions should consider the revenue consequences of refundable tax incentives



## Practical guidance for countries

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1. **Assess** whether the jurisdiction is at **high, medium or low-risk** of being affected by the GloBE Rules.
2. **Analyse** the impact of the **GloBE Rules on tax incentives** offered
3. **Measure** the **uptake of tax incentives** and **revenue forgone**
4. **Rank** **tax incentives based on the risk of top-up taxes** being paid and revenue forgone to establish reform priorities
5. **Study** the impact of existing **bilateral investment treaties investment agreements** and any fiscal stabilisation arrangements
6. **Evaluate** the **efficiency and effectiveness** of **tax incentives** post-GloBE



## Possible short-term responses

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- **Care should be exercised** in implementing new incentives or when considering entering into new investment agreements or contracts
- **Qualified Domestic Minimum Top-Up Tax (QDMT)** will be an important option for many countries, but it will unlikely be a substitute for a thorough country-specific re-evaluation of tax incentives
- **Pillar Two Revenues** can support DRM and improve investment climate
  - Revenues will support domestic resource mobilisation (DRM)
  - Additional revenues could be invested in ways that support a more attractive investment environment (e.g. investments in skills development and infrastructure)
- **The OECD stands ready to provide technical assistance to developing and emerging economies as they implement Pillar Two and review their tax incentives**